



# WIIT Group

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Consolidated Half-Year Financial Report  
at June 30, 2024

**WIIT**  
THE PREMIUM CLOUD



## Data

Company:  
WIIT S.p.A.

Registered office:  
20121 - Milan, Via dei Mercanti No.12

Tax and VAT number:  
01615150214

Share capital:  
Euro 2,802,066.00 fully paid-in

Milan Companies Registration  
Office:  
No. 01615150214

R.E.A. No.  
1654427

Number of shares:  
28,020,660

**WIIT**  
THE PREMIUM CLOUD



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## Profile

The WIIT Group is a Cloud Computing enterprise with a key focus on the provision of IT infrastructure tailored to the specific needs of customers (mainly through the Managed Hosted Private Cloud and Hybrid Cloud and marginally also Colocation) and the provision of infrastructure configuration, management and control services which guarantee uninterrupted functionality and availability.

The Group provides secure Cloud services for the "critical applications" of its customers, i.e. those whose malfunction may impact business continuity and thus demand guaranteed optimal and non-stop functioning. These include the main ERP's (Enterprise Resource Planning) applications on the market, such as for example SAP, Oracle and Microsoft - in addition to critical applications developed ad hoc for customer business needs (custom applications) and all the non-interruptible business applications.

The Group mainly operates through its own Data Centers, three of which are TIER IV certified (maximum reliability level) by the Uptime Institute, two in Milan and the third in Dusseldorf.

By providing Group services through a number of servers and storage devices, customer "business continuity" can be guaranteed and uninterrupted availability ensured in the case of malfunctions or interruptions to individual systems. These are supported by the company's cyber security services, ensuring IT security internally and for its customers. Customers can also access Business Continuity and Disaster Recovery services, (replicating processing systems and all client critical data almost in real time). The Group also conducts daily backups in order to ensure both data depth over time and the ability to recover data in the event of a disaster.

## The Offer

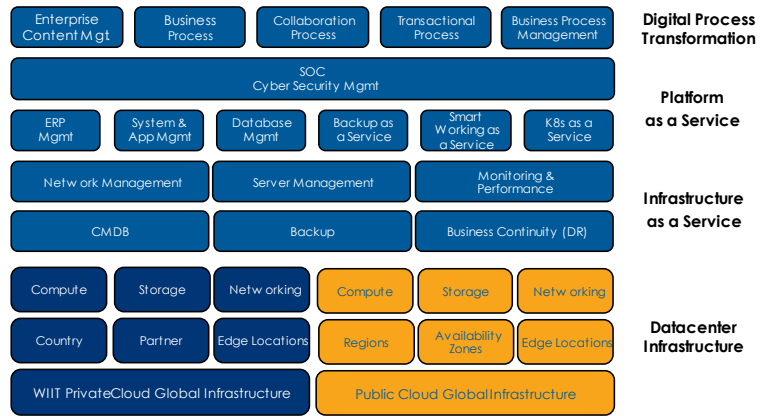
The WIIT Group focuses on the Hosted Private Cloud and the Hybrid Cloud for the building of tailor-made IT infrastructure for customers. The Group to a lesser extent provides Public Cloud services, integrating and managing more standardised solutions provided by the main players, adapting them to customers' specific needs.

Within its core operations, the Group offers its services to customers by combining a range of base components of each service category so as to build a custom-made Hosted Private Cloud and/or Hybrid Cloud proposal, according to the specific service, performance and security needs of the customer.



# IaaS and PaaS LAYERS

An integrated platform of technologies and managed services



The principal categories of service that the Group offers its customers are: Specifically, a description of services starting from Colocation, the most simple service, and then moving up to the Infrastructure as a Service category - which forms the underlying component for the provision of other more advanced services - up to the more complex SaaS Digital Process Transformation service. The Datacenter Infrastructure layer is the basic layer on which the services provided by the Group are developed, and can be either Private or Public in a Hybrid Cloud logic.

**Colocation:** involves making the physical space and the energy used by the client infrastructure available within the Data Centers in Germany.

**IaaS (Infrastructure as a Service):** the provision of servers, storage and networks and relative Performance Monitoring and Backup services;

**PaaS (Platform as a Service):** is the layer dedicated to managed services, such as the provision of on-demand databases, ERP, smart working, cyber security and Kubernetes, , which include corrective and adaptive maintenance and the development of new functionalities;

**Digital Process Transformation:** : Software platforms and applications made available to the client as "services" and which also include the Digital Process Transformation offer, i.e. end-to-end services for the digital management of entire business processes which are part of the customer value chain.

Services are usually provided through a standard contract type for all categories (IaaS, PaaS, Digital Process Transformation) and combined within a single all-inclusive price structure and contract.

Contract duration is generally between three and five years and usually with automatic renewal for periods of equal length (unless terminated in the six months before the expiration date). They generally stipulate an initial provision of services for the "start-up" phase in support of the Group's services, whose consideration is generally included in the periodic fees, and subsequently the provision of specific services on-demand.



## Certifications

The parent company owns three TIER IV Data Centers (maximum reliability level) certified by the Uptime Institute, two of which are located in Milan and one in Düsseldorf. To date in Europe only a select number of Data centers are TIER IV certified by the Uptime Institute in the "Constructed Facility" category (<https://uptimeinstitute.com/tier-certification/construction>) The Group as a whole also has sixteen Data Centers, particularly in Castelfranco Veneto, Düsseldorf, Stralsund, Limburgerhof and Munich.

In relation to its operating structure and Data Centers, the Parent Company has achieved international certifications, particularly in terms of management, security and continuity for its services such as ISO20000 (Service Management), ISO27001, ISO27017, ISO27018, ISO27035 (Information Security Management), and ISO22301 (Business Continuity Management) certifications and with service provision certified to the ITIL (Infrastructure Library) standard.

The Group has an integrated management system for all the aforementioned certifications, for all the activities relating to:

- Infrastructure provision and management - IaaS on premises, own and third-party DataCenters.
- Enterprise Application Environments Operating Services, SAP and non-SAP.
- Disaster Recovery and Managed Backup on proprietary (PaaS) and non-proprietary (Pure Managed Services) technologies.
- Information Security, Cyber Security and Security Operation Center Services.
- Desktop Management and Application Management Services.

The correct management and protection of data and information managed through its IT systems is guaranteed through the Parent Company's receipt in 2012 of the ISO 27001 certification (international standard setting the requirements for information technology security management systems). It also developed and adopted an operational continuity method based on ISO 22301, promoting a structured approach not based only on technology, but capable of addressing all processes involved in operational recovery.

The parent company also applied international standard ISO 27035 for the organisation and proper management of the information security incident response processes.

Further to these certifications, the Parent Company is a SAP top partner and has obtained many SAP Outsourcing Operation certifications ([https://www.sap.com/dmc/exp/2018\\_Partner\\_Guide/#/partners](https://www.sap.com/dmc/exp/2018_Partner_Guide/#/partners)).

To date it has achieved the following certifications:

- SAP Business Process Outsourcing BPO Operations (Italy)
- SAP Cloud and Infrastructure Operations (Italy and Germany)
- SAP DevOps (Italy)
- SAP HANA Operations (Italy and Germany)
- SAP Hosting Operations (Italy and Germany)
- SAP Business Suite Solutions Operations (Italy)



## Corporate Boards

### BOARD OF DIRECTORS

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Chairperson	Enrico Giacomelli
Chief Executive Officer	Alessandro Cozzi
Executive Director	Francesco Baroncelli
Executive Director	Enrico Rampin
Director	Chiara Grossi
Independent Director	Annamaria di Ruscio
Independent Director	Nathalie Brazzelli
Independent Director	Emanuela Basso Petrino
Independent Director	Santino Saguto

### BOARD OF STATUTORY AUDITORS

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Chairperson of the Board of Statutory Auditors	Vieri Chimenti
Statutory Auditor	Chiara Olliveri Siccardi
Statutory Auditor	Paolo Ripamonti
Alternate Auditor	Igor Parisi
Alternate Auditor	Cristina Chiantia

### RISKS AND RELATED PARTIES COMMITTEE

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Chairperson	Annamaria Di Ruscio
Member	Enrico Giacomelli
Member	Nathalie Brazzelli

### APPOINTMENTS AND REMUNERATION COMMITTEE

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Chairperson	Emanuela Basso Petrino
Member	Enrico Giacomelli
Member	Annamaria Di Ruscio

### SUPERVISORY AND CONTROL BOARD

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Chairperson of the Supervisory and Control Board	Luca Valdameri
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### INDEPENDENT AUDIT FIRM

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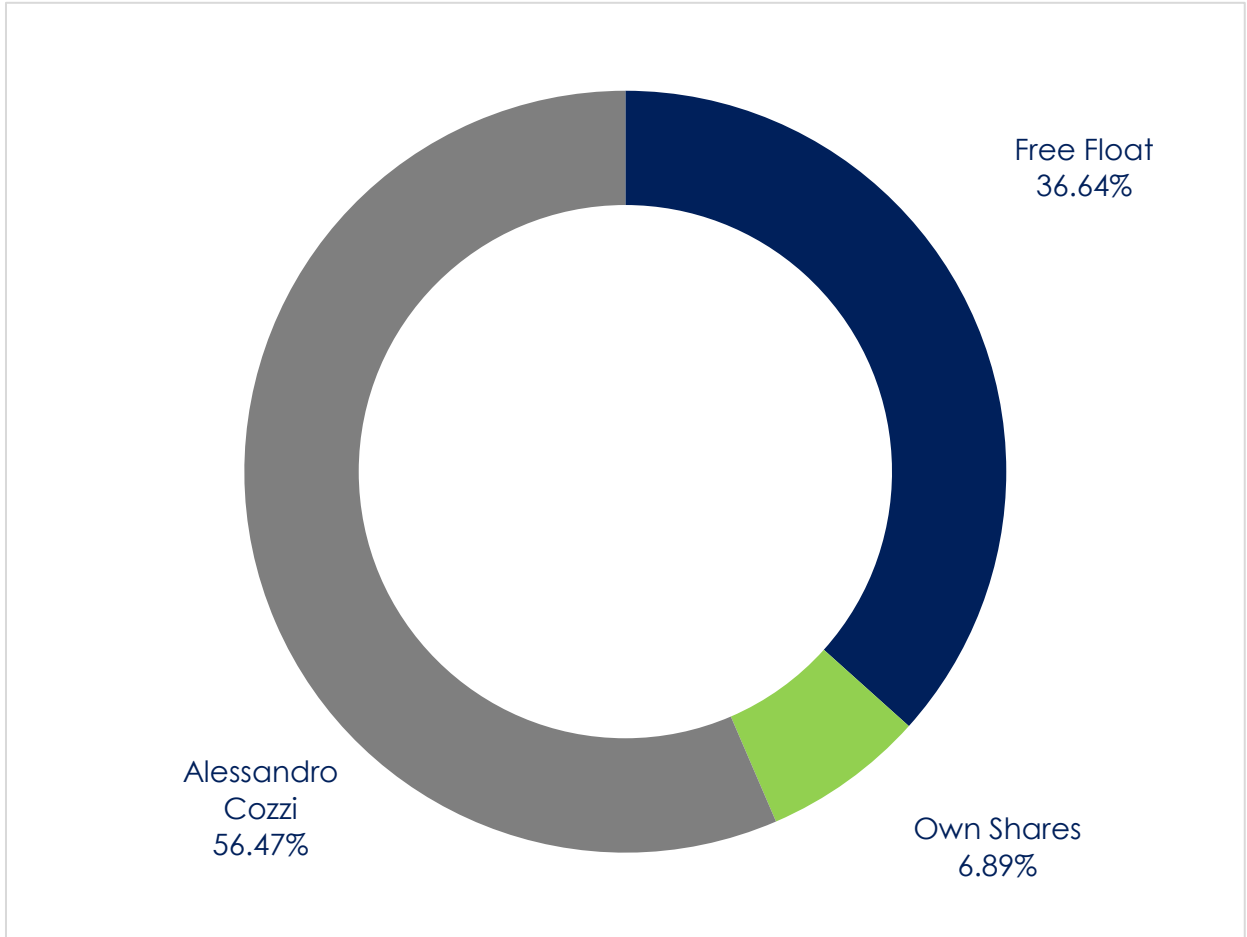
Deloitte & Touche S.p.A.





## Shareholders

WIIT S.p.A.'s main shareholders at June 30, 2024 are:



Shareholder	Number of shares held 30.06.2024	%
Alessandro Cozzi (*)	15,822,202	56.47%
Treasury shares	1,930,437	6.89%
Market	10,268,021	36.64%
<b>TOTAL</b>	<b>28,020,660</b>	<b>100%</b>
<b>FREE FLOAT (Treasury shares and Market)</b>	<b>12,198,458</b>	<b>43.53%</b>

(\*)Alessandro Cozzi and companies relating to him

For the latest information, see the Wilit Group Investor Relations section under "Share information".



# Directors' Report

## Significant events

### Updates on business combinations and other reorganisation transactions in the period

#### Acquisition of "EDGE & CLOUD" Business Unit

On April 2, 2024, the Group, through the subsidiary WIIT AG, a wholly-owned subsidiary of WIIT S.p.A., acquired the "Edge & Cloud" business unit of the German company German Edge Cloud GmbH & Co. KG ("GEC"), belonging to the Fridhelm Loh Group, for a fixed price of Euro 2.5 million, plus a potential earnout of up to Euro 4 million linked to specific revenue targets. On signing the acquisition agreement, the sum of Euro 608 thousand was paid. This acquisition sees the Group expand its presence in the strategic Frankfurt area, acquiring a portfolio of 40 loyal customers and strengthening the team in Germany with the arrival of new, highly qualified professionals.

#### Acquisition of 100% of ECONIS AG

On April 30, 2024, the Group, through its parent company Wiit S.p.A., acquired 100% of Econis AG.

This company is based in Zurich and is a Managed Services Provider focused on providing Private Cloud infrastructure design, implementation and management services for the Banking, Health Care and Manufacturing sectors in German-speaking Switzerland. The services offered can be summarised as follows:

- i) Managed Services: recurring services for the management of private cloud infrastructures on its own infrastructure or at customer infrastructure;
- ii) Consulting: IT infrastructure consulting services, including Cyber Security, and particularly delivered to new customers as a key to Managed Services;

The price paid was CHF 770 thousand. Representations and warranties, common in this kind of transaction, covered by an insurance policy (W&I) were made by the sellers.

#### Corporate reorganisation of WIIT AG

On April 12, the merger was completed of the companies Lansol, Global Access, myloc Managed IT and Boreus (jointly, the "Incorporated Companies") into WIIT AG, effective for legal purposes as of April 15, 2024, while the accounting and tax effects run from January 1, 2024. This merger enables WIIT AG to take charge of all the activities previously conducted by the Incorporated companies. In general terms, the goal of the merger was to optimise the coordination, operation and synergies of the functions performed by the companies to be merged, as well as to lower the structural costs of operating legally distinct entities, which will bring benefits in terms of operational and financial efficiency and efficacy, thereby enabling the WIIT Group to strengthen its position as an industry leader in Europe. The merger of the wholly-owned incorporated companies did not involve any exchange or exchange ratio and had no effect on the consolidated financial statements.



## **Appointment of the new Board of Directors and Board of Statutory Auditors**

On May 16, the WIIT S.p.A. Shareholders' Meeting appointed the Board of Directors for the 2024-2026 three-year period, and set the number of members as 9. The following were appointed as members of the Board of Directors:

- Enrico Giacomelli, as Chairperson of the Board of Directors;
- Alessandro Cozzi;
- Francesco Baroncelli;
- Enrico Rampin;
- Chiara Grossi;
- Annamaria Di Ruscio;
- Emanuela Teresa Basso Petrino;
- Nathalie Brazzelli;
- Santino Saguto.

All the Directors, with the exception of Santino Saguto, were drawn from the slate submitted by shareholder WIIT Fin S.r.l, holder of 15,470,292 ordinary shares of the Company, equal to approximately 55.21% of WIIT's share capital ("WIIT Fin"), which received favourable votes representing 70.1% of the total voting rights and 89.3% of the total voting rights present. The Director Santino Saguto was drawn from the slate submitted by shareholder funds, holding a total of 1,131,977 ordinary shares of the Company, representing approximately 4.04% of WIIT's share capital (the "Shareholder Funds"), which received favourable votes representing 8.4% of the total voting rights and 10.7% of the total voting rights present. The Directors Enrico Giacomelli, Annamaria Di Ruscio, Emanuela Teresa Basso Petrino, Nathalie Brazzelli and Santino Saguto declared that they satisfy the independence requirements, as per Article 148, paragraph 3 of the CFA and the Corporate Governance Code.

The WIIT S.p.A. Shareholders' Meeting also appointed the Board of Statutory Auditors for the 2024-2026 three-year period. The following were appointed as members of the Board of Statutory Auditors:

- Vieri Chimenti, as Statutory Auditor and Chairperson of the Board of Statutory Auditors;
- Paolo Ripamonti, as Statutory Auditor;
- Chiara Olliveri Siccardi, as Statutory Auditor;
- Igor Parisi, as Alternate Auditor;
- Cristina Chiantia, as Alternate Auditor;

The Statutory Auditors Paolo Ripamonti, Chiara Olliveri Siccardi and Igor Parisi were drawn from the slate submitted by WIIT Fin, which received favourable votes representing 70.1% of the total voting rights and 89.3% of the total voting rights present. The Statutory Auditors Vieri Chimenti and Cristina Chiantia were drawn from the slate submitted by the Shareholder Funds, which received favourable votes representing 8.4% of the total voting rights and 10.7% of the total voting rights present.

## **Financial instrument based remuneration plan**

On May 16, the WIIT S.p.A. Shareholders' Meeting approved, pursuant to Article 114-bis of the CFA, a long-term monetary incentive plan called the "2024-2026 Monetary Incentive Plan", which is also based on the performance of the WIIT share (the "LTI Plan"). This plan - intended for WIIT's Executive Directors, to be identified by the WIIT Board of Directors on the proposal of the Appointments and Remuneration Committee - pursues the following objectives (i) to link the remuneration of WIIT's key resources to the Group's actual operating performance and the creation of



value for the Group; (ii) to focus the Company's key resources towards strategies for the pursuit of medium/ long-term results; (iii) to align the interests of the Company's key resources with those of its shareholders; (iv) to enact retention policies designed to develop the loyalty of key resources and provide incentives for them to remain with the Company.

### **Amendment to the By-Laws to strengthen multi-voting rights**

On May 16, the Shareholders' Meeting approved an amendment to the company's By-Laws (Article 7) to allow for strengthened multi-voting rights pursuant to Article 127-*quinquies* of the CFA, as replaced by Article 14, paragraph 2, of Law No. 21 of March 5, 2024. Specifically, the amendment to the By-Laws allows "loyalty shareholders" who have accrued the right to the two-vote increase for each share held continuously for a period of 24 months, one additional vote after each 12-month period of uninterrupted holding, up to a total maximum of 10 votes per share, on the assumption that the shareholder has maintained the relevant requirements during the period of accrual of the additional voting rights.

### **Significant contracts**

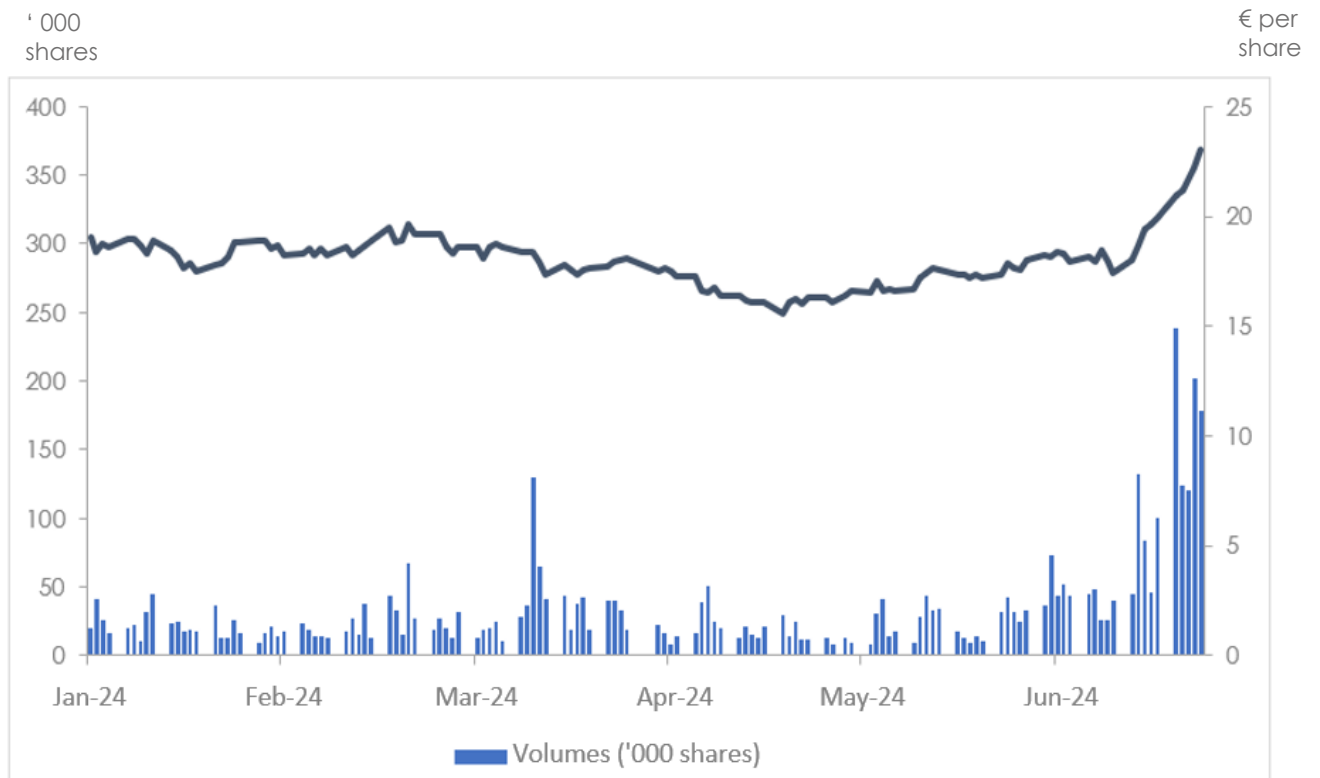
On May 15, 2024, WIIT S.p.A. announced that it had signed a new 5-year contract worth a total of more than Euro 7 million with a major Italian company operating in the medical sector. The Customer will partner with WIIT for the next five years, having chosen the latter as a partner for its well-established, reliable services, developed through many years of experience in the Cloud and critical applications sector. WIIT's solutions, which feature specific and customisable features, are instrumental in ensuring security levels that meet the most stringent standards required in the medical industry. The health sector requires effective information management system in terms of both privacy and confidentiality and the large amount of sensitive data processed. It is a complex system that requires a proactive approach to managing industry-specific applications, which WIIT is able to offer thanks to its proven expertise in creating highly effective strategies to mitigate the risk of cyber attacks. The agreement provides for the migration of the Customer's information systems to WIIT's Cloud. The Customer's critical applications, including its SAP platform, which are crucial for ensuring the management and confidentiality of sensitive data, will be managed and hosted with a high degree of reliability in the Italy North-West Premium Zone. The contract will ensure that the Customer receives proactive support 7 days a week, 24 hours a day. In addition, activating Disaster Recovery capabilities in the North-East Standard Zone guarantees usability, resilience and continuity, all essential factors in critical business processes.

### **Other information**

On January 19, 2024, WIIT S.p.A. announced that, pursuant to Article 2-*ter*, Paragraph 2, of Consob Regulation No. 11971/1999 (the "Issuers' Regulation"), it no longer qualifies as a "Small and Medium Enterprise" ("SME") pursuant to Article 1, Paragraph 1, Letter w-*quater*.1), of Legislative Decree No. 58/1998 (the "CFA") from January 1, 2024, having exceeded the market capitalization threshold of Euro 500 million for three consecutive years (2021, 2022 and 2023).



## Share price and volumes at June 30, 2024



01.01.2024 – 30.06.2024 Period

Source: Bloomberg.



## ALTERNATIVE PERFORMANCE MEASURES

In accordance with the ESMA recommendation on alternative performance measures (ESMA/2015/1415), as implemented by Consob Communication No. 0092543 at December 3, 2015, the Alternative Performance Measures used to monitor the Group's operating and financial performance are outlined below.

**Total adjusted revenues and operating income** - A non-GAAP measure used by the Group to measure performance. Total adjusted operating revenues and income is calculated as Total operating revenues and income as per the income statement, in accordance with IFRS, less the non-recurring item regarding the negative goodwill (bargain purchase) classified to "Other operating income" in 2024. Total adjusted revenues and operating income is not recognised as an accounting measure within IAS/IFRS adopted by the European Union. Consequently, the determination criterion applied by the Group may not be homogeneous with that adopted by other groups and, therefore, the amount obtained by the Group may not be comparable with the determined by the latter.

**EBITDA** - A non-GAAP measure used by the Group to measure performance. EBITDA is the sum of the net profit for the year, gross of taxes, financial income and expenses (including exchange gains and losses) and amortization, depreciation and write-downs. EBITDA is not recognised as an accounting measure within IAS/IFRS adopted by the European Union. Consequently, the determination criterion applied by the Group may not be homogeneous with that adopted by other groups and, therefore, the amount obtained by the Parent Company may not be comparable with the determined by the latter.

**EBITDA Margin** - measures the Group operating profitability as a percentage of consolidated revenues reported in the year and is defined as the ratio between EBITDA and Total revenues and operating income.

**Adjusted EBITDA** - A non-GAAP measure used by the Group to measure performance. Adjusted EBITDA is the sum of the net profit for the period, gross of taxes, financial income and expenses (including exchange gains and losses and deriving from the measurement at equity of investments), amortization, depreciation, write-downs and provisions, professional merger & acquisition (M&A) services, personnel internal reorganization costs, Put&Call option costs, Stock Option/Stock Grant incentive plan costs, and the non-recurring item related to negative goodwill (badwill) classified under "Other revenues and operating income". With regards to Adjusted EBITDA, the Group states that the adjustment (which defines Adjusted EBITDA) was made for the purposes of reflecting the Group's operating performance, net of the effects of certain events and transactions. This adjustment on certain expenses was necessary for improved comparability with the historic figures for the years under review, as such include cost items relating to company developments not concerning the normal operating management of the Group's business and related to professional services costs for M&A's. In order to improve the comparability of operating performance, the Group also excludes from the calculation of Adjusted EBITDA the costs of accounting for stock options and stock grants (IFRS2). Adjusted EBITDA is not recognised as an accounting measure within IAS/IFRS adopted by the European Union. Consequently, the determination criterion applied by the Group may not be homogeneous with that adopted by other groups and, therefore, the amount obtained by the Group may not be comparable with the determined by the latter.



**Adjusted EBITDA Margin** - measures the Group operating profitability as a percentage of consolidated revenues reported in the year and is defined as the ratio between Adjusted EBITDA and Adjusted total revenues and operating income.

**EBIT** - A non-GAAP measure used by the Group to measure performance. EBIT is the sum of the net profit for the year, gross of taxes and financial income and expenses (including exchange gains and losses). EBIT is not recognised as an accounting measure within IAS/IFRS adopted by the European Union. Consequently, the determination criterion applied by the Group may not be homogeneous with that adopted by other groups and, therefore, the amount obtained by the Group may not be comparable with the determined by the latter.

**EBIT Margin** - measures the earning capacity of Group sales. It is calculated as the ratio between EBIT and Total revenues and operating income.

**Adjusted EBIT** - A non-GAAP measure used by the Group to measure performance. Adjusted EBIT is the sum of the net profit for the period, gross of taxes, financial income and expenses (including exchange gains and losses and deriving from the measurement at equity of investments), amortisation, depreciation and write-downs, professional merger & acquisition (M&A) services, personnel internal reorganization costs, Put&Call option costs and Stock Option/Stock Grant incentive plan costs, the amortization/depreciation of the fixed assets from the Purchase Price Allocation from the acquisitions and the non-recurring item related to negative goodwill (bargain purchase) classified under "Other revenues and operating income". With regards to Adjusted EBIT, the Group states that the adjustment (which defines Adjusted EBIT) was made for the purposes of reflecting the Group's operating performance, net of the effects of certain events and transactions. This adjustment on certain expenses was necessary for improved comparability with the historic figures for the years under review, as such include cost items relating to company developments not concerning the normal operating management of the Group's business and related to professional services costs for M&A's. In order to improve operating performance comparability, the Group also excludes from the Adjusted EBIT the costs for the accounting of Stock options and Stock Grants (IFRS2) and the amortization and depreciation of assets from the Purchase Price Allocation; customer list, exclusive contracts and platform and Data Center amortization, related to the acquisitions.

**Adjusted EBIT Margin** - measures the earning capacity of Group sales. It is calculated as the ratio between Adjusted EBIT and Adjusted total revenues and operating income.

**Adjusted net profit or loss** – A non-GAAP measure used by the Group to measure its performance. The Adjusted net profit or loss is calculated as the net profit or loss for the period, gross of M&A costs, personnel internal reorganisation costs, Put&Call options costs, the costs for the accounting of Stock options and Stock Grants (IFRS2), the financial expense for the closure of the loan contracts, and the amortisation and depreciation of assets arising from the Purchase Price Allocation; customer list, exclusive contracts and platform and Data Center amortisation, related to the acquisitions and the related tax effects on the excluded items.

**Net Financial Debt** – this is a valid measure of the Group's financial structure. It is calculated in accordance with the provisions of Consob Communication No. 5/21 of April 29, 2021 and the ESMA 32-382-1138 recommendations. It is presented in the explanatory notes.

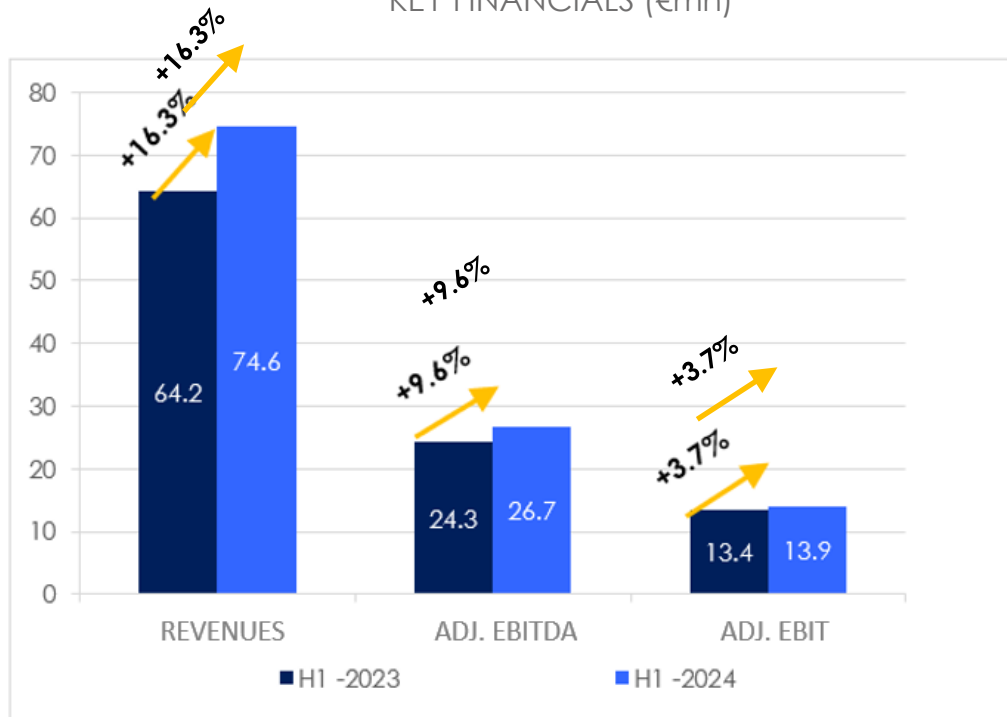


**Adjusted Net financial debt** – this is a valid measure of the Group's financial structure. It is determined in accordance with Consob Communication No. 5/21 of April 29, 2021 and in accordance with ESMA Recommendations 32-382-1138, including, where applicable, other non-current assets related to security deposits and excluding trade and other non-current payables. It is also presented net of the effects of IFRS 16. This measure is presented in the Directors' Report.





## KEY FINANCIALS (€mn)



The H1 2024 reclassified income statement is compared below with the same period of the previous year (in Euro):

	H1 2024	H1 2023	H1 2024 Adjusted	H1 2023 Adjusted
Revenues and operating income	74,576,478	64,150,846	72,749,937	64,150,846
Purchases and services	(24,978,755)	(23,454,167)	(24,151,940)	(22,243,223)
Personnel costs	(21,849,553)	(17,477,421)	(21,645,682)	(16,630,918)
Other costs and operating charges	(362,042)	(876,711)	(362,042)	(876,711)
Change in inventories	93,413	(61,764)	93,413	(61,764)
<b>EBITDA</b>	<b>27,479,540</b>	<b>22,280,783</b>	<b>26,683,686</b>	<b>24,338,230</b>
<i>EBITDA Margin</i>	<b>36.8%</b>	<b>34.7%</b>	<b>36.7%</b>	<b>37.9%</b>
Amortisation, depreciation & write-downs	(15,190,879)	(13,260,664)	(12,804,132)	(10,959,665)
<b>EBIT</b>	<b>12,288,660</b>	<b>9,020,119</b>	<b>13,879,554</b>	<b>13,378,565</b>
<i>EBIT Margin</i>	<b>16.5%</b>	<b>14.1%</b>	<b>19.1%</b>	<b>20.9%</b>
Financial income and charges	(3,970,191)	(3,593,033)	(3,970,191)	(3,593,033)
Income taxes	(1,798,736)	(1,597,823)	(2,593,901)	(3,135,056)
<b>Net Profit</b>	<b>6,519,734</b>	<b>3,829,263</b>	<b>7,315,462</b>	<b>6,650,476</b>

For a better understanding of the company's profitability, the table below illustrates some of the performance indicators compared to previous years. The indicators are calculated on the basis of the consolidated financial statements.



Ratio	Formula	30.06.2024	30.06.2023	30.06.2024 Adjusted	30.06.2023 Adjusted
ROE	<b>Net profit / equity</b>	20.50%	11.92%	11.55%	10.92%
ROI	<b>EBIT / Capital employed</b>	3.60%	2.93%	4.07%	4.34%
ROS	<b>EBIT / Revenues and operating income</b>	16.48%	14.06%	19.08%	20.85%

## Main notes to the income statement

Revenues and operating income were up 16.3% on the same period of 2023. Compared to the previous year and excluding the income generated from the negative goodwill (bargain purchase) from the acquisition of Econis AG, the growth (Adjusted Revenues) would have been 13.4%. This strong result reflects the Group's healthy income statement and the regard in which the Group is held among its customer base as a high-quality and cost competitive player. The increase is due both to organic growth and the contribution of the new companies acquired in H1 2024. In particular, Econis AG and the Edge&Cloud business unit respectively generated in the period revenues of Euro 3.4 million and Euro 2.1 million. Therefore, net of the revenues generated by the newly-acquired companies from the acquisition date and the income generated from the bargain purchase of Econis AG, revenues would have amounted to Euro 67.2 million, growth on the previous year of 4.8%.

In the first half of 2024, revenues from the resale of products gradually reduced, with high added-value service revenues increasing, in line with the Group's strategic objectives. For details, see Note 21. Consequently, costs of products for resale decreased. Reference should be made to Note 22 for further details.

The following table shows the results achieved in the first six months of 2024, compared with the same period of 2023 in terms of total revenues and operating income, EBITDA, EBIT, profit before taxes and consolidated net profit.

	H1 2023	H1 2022	H1 2023 Adjusted	H1 2022 Adjusted	% Adj.Cge.
<b>Total revenues and operating income</b>	74,576,478	64,150,846	72,749,937	64,150,846	<b>13.4%</b>
<b>EBITDA</b>	27,479,540	22,280,783	26,683,686	24,338,230	<b>9.6%</b>
<b>EBIT</b>	12,288,660	9,020,119	13,879,554	13,378,565	<b>3.7%</b>
<b>Profit before taxes</b>	8,318,469	5,427,086	9,909,363	9,785,532	<b>1.3%</b>
<b>Consolidated net profit</b>	6,519,734	3,829,263	7,315,462	6,650,476	<b>10.0%</b>



Consolidated **Adjusted EBITDA** was Euro 26.7 million (Euro 24.3 million in H1 2023), with the margin decreasing from 37.9% in H1 2023 to 36.7% in the reporting period. This slight decrease is due to the acquisitions in the period, Econis AG and the Edge & Cloud business unit, which present lower margins than the Group average. On a like-for-like basis with H1 2023, the adjusted EBITDA margin would be 39.8%, improving on H1 2023 due to the focus on Cloud services, the degree of optimization of process and operating services organisation, the reduction in costs for products for resale, for which reference should be made to note 22, cost synergies, and the ongoing improvement of the margins of the acquirees, which offset the impact of increasing energy costs, particularly in Germany. Adjusted EBITDA rose also in absolute terms by 9.6% on H1 2023, thanks to the factors outlined above.

Consolidated **Adjusted EBIT** was Euro 13.9 million (Euro 13.4 million in H1 2023), +3.74% on H1 2023, with a margin of 19.1% and write-downs of Euro 12.9 million, increasing on the same period of the previous year (Euro 11 million in H1 2023). For the same reasons outlined for Adjusted EBITDA, the margin would be 20.8%.

The **Adjusted consolidated net profit** amounted to Euro 7.3 million (Euro 6.6 million in H1 2023), up 10% on H1 2023 thanks to the factors outlined above for EBITDA and EBIT.

The reconciliation between the Net Result and EBITDA and Adjusted EBITDA for H1 2024 and H1 2023 are presented below:

	H1 2024	% of Total revenues and operating income	H1 2023	% of Total revenues and operating income
<b>Net Profit</b>	<b>6,519,734</b>	<b>8.96%</b>	<b>3,829,263</b>	<b>5.97%</b>
Income taxes	1,798,736	2.47%	1,597,823	2.49%
Financial income	(163,007)	(0.22%)	(6,374)	(0.01%)
Financial expenses	4,124,708	5.67%	3,598,305	5.61%
Exchange gains/(losses)	8,490	0.01%	1,102	0.00%
Amortisation & depreciation	15,190,879	20.88%	13,260,664	20.67%
<b>EBITDA</b>	<b>27,479,540</b>	<b>37.77%</b>	<b>22,280,783</b>	<b>34.73%</b>
M&A professional services costs <sup>(i)</sup>	522,011	0.72%	734,600	1.15%
Costs for Stock options and RSU - IFRS2 <sup>(ii)</sup>	356,660	0.49%	618,649	0.96%
Other costs <sup>(iii)</sup>	152,015	0.21%	704,198	1.10%
Other positive income components (Bargain Purchase) <sup>(iv)</sup>	(1,826,540)	(2.51%)	0	0.00%
<b>Adjusted EBITDA</b>	<b>26,683,686</b>	<b>36.68%</b>	<b>24,338,230</b>	<b>37.94%</b>

- (i) The Group incurred M&A professional service costs of approx. Euro 522 thousand, of which approx. Euro 374 thousand concerning the acquisition of the company Econis, approx. Euro 89 thousand concerning the acquisition of the Edge&Cloud business unit and approx. Euro 59 thousand for the reorganisation project in Germany through the merger of the German companies into Wiit AG;
- (ii) The Group reports costs of Euro 357 thousand following the distribution of stock options and RSU's as per IFRS 2.
- (iii) The Group recognised Euro 152 thousand for costs related to the staff reorganisation.



- (iv) The Group recognised positive income components of Euro 1.8 million as the bargain purchase from the acquisition of the Swiss company Econis AG.

The reconciliation between the Net Result and Adjusted EBITDA for H1 2024 and H1 2023 are presented below:

	H1 2024	% of Total revenues and operating income	H1 2023	% of Total revenues and operating income
<b>Net Profit</b>	<b>6,519,734</b>	<b>8.96%</b>	<b>3,829,263</b>	<b>5.97%</b>
Income taxes	1,798,736	2.47%	1,597,823	2.49%
Financial income	(163,007)	(0.22%)	(6,374)	(0.01%)
Financial expenses	4,124,708	5.67%	3,598,305	5.61%
Exchange gains/(losses)	8,490	0.01%	1,102	0.00%
<b>EBIT</b>	<b>12,288,660</b>	<b>16.89%</b>	<b>9,020,119</b>	<b>14.06%</b>
M&A professional services costs <sup>(i)</sup>	522,011	0.72%	734,600	1.15%
Costs for Stock options and RSU - IFRS2 <sup>(ii)</sup>	356,660	0.49%	618,649	0.96%
Other costs <sup>(iii)</sup>	152,015	0.21%	704,198	1.10%
Other positive income components (Badwill) <sup>(iv)</sup>	(1,826,540)	(2.51%)	0	0.00%
Amortisation Customer list from PPA <sup>(v)</sup>	1,649,667	2.27%	1,602,842	2.50%
Amortisation Data Center, Building and Platform from PPA <sup>(vi)</sup>	737,080	1.01%	698,156	1.09%
<b>Adjusted EBIT</b>	<b>13,879,554</b>	<b>19.08%</b>	<b>13,378,565</b>	<b>20.85%</b>

- (v) The Group recorded amortisation for the business list recognized following the Purchase Price Allocation: for Euro 105 thousand concerning Adelante, for Euro 150 thousand Matika, for Euro 80 thousand Etaeria, for Euro 244 thousand MyLoc, for Euro 396 thousand Boreus, for Euro 44 thousand Mivitec, for Euro 80 thousand ERPtech, for Euro 144 thousand Lansol, for Euro 40 thousand Global and for Euro 47 thousand Edge&Cloud. These refer to non-recurring transactions that do not require additional investments.

- (vi) The Group recorded depreciation relating to the surplus value allocated to the Data Center acquired as part of the Purchase Price Allocation of MyLoc for Euro 342 thousand, of Boreus for Euro 86 thousand, the depreciation of the surplus value allocated to the Boreus building for Euro 193 thousand and the depreciation of the surplus value of the Digital platform for Euro 39 thousand. This amortisation was recognised to the "Amortisation, depreciation and write-downs" account.

The reconciliation between the Net Result and Adjusted Net Result for H1 2024 and H1 2023 are presented below:



	H1 2024	% of Total revenues and operating income	H1 2023	% of Total revenues and operating income
<b>Net Profit</b>	<b>6,519,734</b>	<b>8.96%</b>	<b>3,829,263</b>	<b>5.97%</b>
M&A professional services costs (i)	522,011	0.72%	734,600	1.15%
Costs for Stock options and RSU - IFRS2 (ii)	356,660	0.49%	618,649	0.96%
Other costs (iii)	152,015	0.21%	704,198	1.10%
Other positive income components (Badwill) (iv)	(1,826,540)	(2.51%)	0	0.00%
Amortisation Customer list from PPA (v)	1,649,667	2.27%	1,602,842	2.50%
Amortization Data Center, Building and Platform from PPA (vi)	737,080	1.01%	698,156	1.09%
Tax effects of reconciled items	(795,165)	(1.09%)	(1,537,233)	(2.40%)
<b>Adjusted Net Profit</b>	<b>7,315,462</b>	<b>10.06%</b>	<b>6,650,476</b>	<b>10.37%</b>



## Statement of financial position highlights

The reclassified statement of financial position of the Group for the first half of 2024 is compared with the previous year below (in Euro):

	30.06.2024 Consolidated	31.12.2023 Consolidated
Net intangible assets	179,786,335	179,301,843
Net tangible assets	82,290,405	66,858,383
Equity investments and other financial assets	5	5
Other long-term receivables	529,665	711,300
Deferred tax assets	1,708,672	1,724,090
<b>Fixed assets</b>	<b>264,315,082</b>	<b>248,595,622</b>
Inventories	260,392	166,980
Trade receivables	38,672,685	25,842,136
Current financial assets	1,061,434	11,602,736
Other receivables	16,561,165	9,195,557
Cash and cash equivalents	19,709,163	13,690,212
<b>Current assets</b>	<b>76,264,840</b>	<b>60,497,621</b>
<b>Capital employed</b>	<b>340,579,923</b>	<b>309,093,243</b>
Bank loans (within one year)	13,686,307	12,120,143
Financial indebtedness related to Bond facilities (within one year)	8,760,607	7,897,960
Payables to other lenders (within one year)	10,589,403	7,695,550
Payables to suppliers (within one year)	29,665,746	18,294,275
Tax payables	4,472,079	2,857,006
Other current financial liabilities	4,326,965	948,035
Other payables	16,010,335	9,301,897
<b>Current liabilities</b>	<b>87,511,442</b>	<b>59,114,866</b>
Employee benefits	3,293,765	3,042,572
Bank loans (beyond one year)	28,064,140	27,805,467
Financial indebtedness related to Bond facilities (beyond one year)	155,978,861	157,442,669
Payables to other lenders (beyond one year)	19,232,246	13,289,335
Provisions for risks and charges	570,287	567,886
Other non-current financial liabilities	4,926	331,938
Other medium/long-term payables	108,357	109,884
Other payables and non-current liabilities	121,515	60,566
Deferred tax payables	13,893,513	14,779,476
<b>Medium/long-term liabilities</b>	<b>221,267,611</b>	<b>217,429,793</b>
<b>Non-controlling interests share capital</b>	<b>308,779,053</b>	<b>276,544,659</b>
Equity	31,800,870	32,548,583
<b>Own funds</b>	<b>31,800,870</b>	<b>32,548,583</b>
<b>Own funds &amp; Minority interest share capital</b>	<b>340,579,923</b>	<b>309,093,243</b>



## Main notes to the statement of financial position

The increase in fixed assets reflects investments of approx. Euro 17.229 million, including the right-of-use of Euro 11.286 million, of which: Euro 8.4 million relating to leasing charges measured according to the finance method (IFRS 16, already partly recognised under IAS 17), and for the remaining amount to property and motor vehicle lease contract payables. The increase is partially offset by amortisation and depreciation of approx. Euro 15.1 million. The acquisition of the Edge&Cloud BU resulted in increased fixed assets of Euro 4.646 million, in addition to an increase in goodwill of Euro 26 thousand, and the "Customer List", recognised to intangible assets, of Euro 1.873 million. The acquisition of the company Eonis AG resulted in an increase in property, plant and equipment of Euro 7.3 million.

With reference to net working capital, during the period trade receivables and payables increased, in particular in Germany following the reorganisation (mergers into WIIT AG) which resulted in Q2 in receivable and payable cycle process delays. These events are considered extraordinary and temporary. Management expects to return to normal processes over the coming months.

## Condensed Statement of Cash Flow

The condensed statement of cash flow for the period, compared to the end of the previous year and the same period for the previous year, is presented below.

	30.06.2024	30.06.2023
Net profit from continuing operations	6,519,734	2,187,857
Adjustments for non-cash items	19,954,156	9,021,231
<b>Cash flow generated from operating activities before working capital changes</b>	<b>26,473,890</b>	<b>11,209,088</b>
Changes in current assets and liabilities	(9,001,839)	(822,493)
Changes in non-recurring current assets and liabilities	4,210,874	(20,336)
Cash flow generated from operating activities	(4,245,876)	(2,205,878)
<b>Net cash flow generated from operating activities (a)</b>	<b>17,437,049</b>	<b>8,160,382</b>
Net cash flow used in investment activities (b)	4,390,562	(11,580,585)
Cash flows from financing activities (c)	(15,808,660)	5,579,464
<b>Net increase/(decrease) in cash and cash equivalents (a+b+c)</b>	<b>6,018,951</b>	<b>2,159,263</b>
Cash and cash equivalents at end of the period	19,709,163	33,617,342
Cash and cash equivalents at beginning of the period	13,690,212	31,458,079
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>6,018,951</b>	<b>2,159,263</b>

During the first half of the year, excellent cash flows of Euro 6.018 million were generated, mainly from operating activities for Euro 17.437 million and investing activities for Euro 4.39 million (investments in tangible and intangible assets absorbed Euro 5.942 million of cash, the business combination activities (Eonis and Edge&Cloud) absorbed cash of Euro 589 thousand, against divestments of current financial assets of Euro 10.919 million). These cash flows were partially offset by financing activities which absorbed Euro 7.827 million for the distribution of dividends, Euro 6.014 million for the settlement of loan principal amounts, Euro 2.626 million for the settlement of Bond principal amounts, Euro 6.462 for the payment of leasing instalments and Euro 0.412



million for the acquisition of treasury shares. Financing activities include the undertaking of new loans for Euro 8 million in the first half of 2024.

## Key Financial Indicators

The net financial position at June 30, 2024 is as follows:

	30.06.2024	30.06.2023
A - Cash and cash equivalents	19,709,163	22,483,673
B - Securities held for trading	0	0
C - Current financial assets	1,061,434	1,199,534
<b>D - Liquidity (A + B + C)</b>	<b>20,770,598</b>	<b>23,683,207</b>
E - Current bank payables	(13,686,307)	(7,630,343)
F - Other current financial liabilities	(4,326,965)	(1,930,371)
G - Payables to other lenders	(10,589,403)	(8,632,813)
H - Current financial indebtedness related to Bond facilities	(8,760,607)	(8,175,477)
<b>I - Current financial debt (E + F + G + H)</b>	<b>(37,363,282)</b>	<b>(26,369,004)</b>
<b>J - Current net financial debt (I - D)</b>	<b>(16,592,684)</b>	<b>(2,685,797)</b>
K - Bank loans	(28,064,140)	(20,786,868)
L - Payables to other lenders	(19,232,246)	(13,767,791)
M - Non-current financial indebtedness related to Bond facilities	(155,978,861)	(161,101,352)
N - Other non-current financial liabilities	(4,926)	(332,254)
O - Trade payables and other non-current payables	0	0
<b>P - Non-current financial debt (K + L + M + N + O)</b>	<b>(203,280,174)</b>	<b>(195,988,265)</b>
<b>Q - Group net debt (J + P)</b>	<b>(219,872,858)</b>	<b>(198,674,062)</b>
- Lease payables IFRS 16 (current)	3,349,644	3,010,920
- Lease payables IFRS 16 (non-current)	8,216,347	9,123,070
<b>R - Net financial debt excluding the impact of IFRS 16 for the Group</b>	<b>(208,306,867)</b>	<b>(186,540,072)</b>

The net financial position is based on the definition contained in Consob Clarification No. 5/21 of April 29, 2021: "Recommendations for the uniform implementation of the European Commission regulation on financial statements". It is the opinion of the Directors that there are no components of implied indebtedness pursuant to the Disclosure Requirements Guidelines under the Prospectus Regulation issued by ESMA on March 3, 2021. Similarly, the Group has no reverse factoring or supply agreement transactions in place.





For a better understanding of the financial situation, the table below illustrates some financial performance ratios compared to the previous year.

		H1 2024	H1 2023
Primary liquidity	Current Assets / Current Liabilities	0.87	1.00
Debt	Third-party capital / Own capital	2.39	1.65

## Financial Instruments

The Group does not have any derivative financial instruments at June 30, 2024.

## Treasury shares or Parent Company shares

In accordance with Article 2428 points 3) and 4) of the Civil Code, WIIT S.p.A. holds 1,930,437 treasury shares, but does not hold shares in parent companies, even through trust companies or nominees, nor have shares of the parent company or its subsidiaries been acquired and/or sold during the period, even through trust companies or nominees.

## Opt-out from the obligation to publish disclosure documents on undertaking significant corporate transactions

In accordance with Article 3 of Consob Resolution No. 18079 of January 20, 2012, the Parent Company decided to apply the opt-out as per Articles 70, paragraph 8, and 71, paragraph 1-bis of Consob motion no. 11971/99, as amended, applying therefore the exception from publication of the required disclosure documents concerning significant merger, spin-off, share capital increases through conferment of assets in kind, acquisition, and sales operations.

## The environment and personnel

In relation to the societal role of the company as set out in the Directors' Report of the Italian Accounting Professionals Body (*Consiglio Nazionale dei Dottori Commercialisti e degli Esperti Contabili*), the following information relating to the environment and to personnel is provided.

### Personnel

In H1 2024, no deaths of registered employees occurred at the workplace.

In H1 2024, no serious workplace accidents took place involving serious injury to registered employees.

In H1 2024, no issues in relation to workplace health matters concerning employees or ex-employees or misconduct against the company arose.



## **Environment**

In H1 2024, no environmental damage was declared against the company.

In H1 2024, no penalties were incurred for offences or environmental damage.



Contract

# INVOICE

Date: xxxxxx  
Invoice No: 010001  
Customer ID: 223

Quantity	Amount
246.53	855.75
594.67	492.74
386.40	400.00
456.00	456.00
456.00	456.00

	Growth
112	-11%
112	+37%
112	+42%
112	+78%
112	+18%

According to sales from 2013-2018

May	June
24,796	45,596
354	1,076
133	190
11	134
11	47,796



# Disclosure relating to risks and uncertainties pursuant to Article 2428, paragraph 2, point 6-bis of the Civil Code

## Risk management

As in all businesses, risk factors which may affect the Group results exist and therefore preventative actions have been taken. Specifically, the Group prioritizes assessment of all types of risk and implements procedures for their control and mitigation. These procedures concern the commitment and responsibilities undertaken and are subject to maximum transparency and correctness.

On 30/07/2013, following approval of the Organizational and Management Model which includes Risk analysis in accordance with Article 6, paragraph 1, letter a) of Legislative Decree No. 231/01, the Board of Directors approved the appointment of a Supervisory Board to oversee the application of and compliance to the Model, as well as updates to it.

The risk analysis carried out for the implementation of the Model considers the scenario whereby the company was already equipped with an integrated management system, the DPS and its evolution, and in possession of the certifications relating to quality (ISO 9001), IT Services Management (ISO 20000), and "security" (ISO 27001).

The risk factors in accordance with article 2428 of the Civil Code are outlined below and further more general considerations can be found in the specific documentation.

## Financial Risks

The Group is not particularly exposed to financial risks. As operating mainly in the Eurozone, it in fact only has a marginal exposure to exchange rate risk from transactions in foreign currency. Operating revenues and cash flows are not subject to market interest rate fluctuations and no significant credit risks exist as the financial counterparties are leading customers considered solvent by the market.

The financial risks to which the Group is exposed are mainly related to the sourcing of funds on the market (liquidity risk) and interest rate fluctuations (interest rate risk).

In the choice of financing and investing operations the Group adopted prudent criteria and limited risk and no operations were taken of a speculative nature. The Group funds these financial charges with liquidity from operations. In order to monitor financial risks through an integrated reporting system and ensure analytical planning of future activities, the Group has adopted a management control system.

The main categories of financial risk are however outlined below, indicating the level of exposure to the various categories of risk.



## Currency risk

Currency risk is defined as the risk of the value of a financial instrument changes following exchange rate movements. The WIIT Group has a limited exposure to exchange rate risk since the subsidiaries that prepare their financial statements in currencies other than the Euro are small and the transactions in foreign currency are not significant.

## Interest rate risk

The management of the interest rate risk has the objective to ensure a balanced debt structure, minimising interest costs over time.

Interest rate risk concerns that affecting the value of a financial instrument on the basis of market interest rate fluctuations.

The Group over the years has contracted loans at both fixed and variable rates. In particular, the largest loans to which the company is exposed are at fixed rates, while the variable loans undertaken over the last two years - against a backdrop in which interest rates are expected to decline - do not present a factor of uncertainty and/or risk for management.

The breakdown of existing loans is reported in the Explanatory Notes.

With regards to variable rate financial assets and liabilities at June 30, 2024, amid a hypothetical increase (decrease) of interest rates by 100 basis points against the interest rate at the same date, with the other variables remaining constant, financial expenses would increase on an annual basis by approx. Euro 236 thousand.

## Market risk

Market risk is defined as the risk that the value of a financial instrument changes due to fluctuations in market prices. The Group is exposed to the risks stemming from the global economic environment, and in particular the Italian market performance as the main market for the services provided by the Group. Specifically, political, general economic and global financial instability (and in particular in Italy) may significantly impact the Group's production capacity and growth outlook, with possible impacts on the operations, prospects and financial statements of the parent company and of the Group. In addition, the Russia-Ukraine conflict and more generally the greater awareness of ESG topics are placing a greater focus on energy sourcing. In particular, the Russia-Ukraine conflict has created geo-political tensions that have raised the cost of energy to which the Wiit Group is exposed to run its servers. The Group is closely monitoring rising energy prices and by 2022 had already put in place strategies to ensure price stability over the long-term, so as to enable the Group to better monitor the margins associated with customer contracts, which are almost always of long-term duration. Against this backdrop, also with an ESG focus, the Group is shifting its supplies towards renewable energy.

The WIIT Group has marginal exposure to the Russian or Ukrainian and Israeli markets.

Also at the ESG level, the Group may be exposed to earthquake risk, which could result in damage to its servers with consequent loss of data. The procedures introduced by the Group are, however, designed to prevent this occurrence through backup procedures located in different data centers at a safe distance to avoid or minimise the possibility of contextual damage.



## Credit risk

Credit risk is defined as the probable financial loss generated by the non-fulfilment by third parties of a payment obligation to the company.

The WIIT Group is exposed to the risk that its customers may be late or not comply with their payment obligations, according to the agreed terms and conditions and that the internal procedures adopted to assess credit standing and the solvency of clients are not sufficient to ensure collection.

Any missed payments, late payments or other defaults may be due to the insolvency or bankruptcy of the customer, economic events or specific issues affecting the customer. Payment delays may delay cash inflows.

The Group does not have significant concentrations of credit risk, also due to the fact that it does not significantly deal with, as a strategic choice, the public sector.

The Group manages this risk through choosing counterparties considered as solvent by the market and with a high credit rating, or through providing highly critical services which may not be easily interrupted by its customers.

For commercial purposes, policies have been adopted to ensure the solvency of customers and limit the exposure to the credit risk of an individual customer through evaluation and monitoring.

All receivables are periodically subject to an assessment by customer type, with write-downs made where impairments are identified.

Receivables are initially stated at fair value, corresponding to their nominal value, and subsequently measured according to the amortised cost method, net of a write-down provision.

In relation to trade receivables and other receivables, the Company has applied the simplified approach indicated by IFRS 9 to measure the doubtful debt provision as the expected loss over the life of the receivable. The Company measures the amount of expected losses through the use of a past due provisioning matrix, calculated on the basis of the sector and country risk rates.

The breakdown of trade receivables is provided in the Explanatory Notes.

## Liquidity risk

Liquidity risk is defined as the risk that the Group encounters difficulties in sourcing the funds necessary to satisfy the obligations related to financial liabilities.

Prudent management of liquidity risk is pursued by monitoring the cash flows, financial needs and the liquidity of the company, so as to ensure the proper management of financial resources through appropriately allocating any excess or on demand liquidity and the undertaking of adequate lines of credit.

## Economic environment risks

The Information Technology market is naturally linked to the general economic performance. A poorly performing economy may slow demand with consequent impacts on the financial statements, in particular for the subsidiaries.



## Cyber Security Risk

### **Risks associated with information systems and cyber attacks**

Reliability, operational performance, integrity and continuity in the Group's ICT infrastructure and technology networks are essential for the Group's business, prospects and reputation.

Malfunctions may be caused by migration to new technological or application environments, by significant changes in the production environment, or by human error, insufficient and incomplete testing and acceptance, cyber attacks, unavailability of infrastructure services (e.g., power or network connectivity), or natural phenomena (e.g., flooding, fire, or earthquake).

The WIIT Group is therefore exposed to the risk that a malfunction of its IT systems could jeopardize the performance of its core business and interrupt service delivery to its customers. The Group is also exposed to the risk of hacking attacks on its systems that might entail theft of corporate secrets or unauthorised access to customer data, the intentional or unintentional use of such data, theft, loss or destruction, by current or former employees, consultants, suppliers or other persons who have had access thereto. These kinds of cyber attacks could also disable the computer systems used and result in the need to pay a ransom to remove access restrictions caused by any malware that has infected the systems ("ransomware").

The occurrence of such circumstances could potentially lead to claims for damages, loss of clients or of a portion of the sales generated by such clients, causing adverse effects on the Group's reputation and thus on the business, outlook, operating results and financial position of the Parent Company and of the Group.

In response to these threats, the WIIT Group has hired highly specialised professionals and technicians and its IT infrastructure is undergoing constant technological development and updates to ensure IT security and reduce the risks of hacking. In particular, in IT security, in addition to its "Business Continuity and Disaster Recovery Plan", the WIIT Group has implemented further security tools such as (i) two-factor (strong) authentication management software for external access to WIIT's network, (ii) a Password Access Management (PAM) system that reinforces the security of access privileges within the infrastructure, allowing access to be monitored on the basis of the user's role, (iii) a next-generation firewall (NGFW) with advanced anti-malware and intrusion detection features for server traffic and (iv) an anti-virus with EDR (Endpoint Detection & Response) functions and disc encryption for user workstations. In addition, the Group conducts on a recurring basis specific Vulnerability Management and "penetration test" sessions, taking a risk-based approach (e.g., analysis of the level of protection applied to the Active Directory services) to detect and manage any vulnerabilities in the infrastructure.

The Group is therefore required to pay ongoing costs to update and improve its IT security systems and processes, and to integrate them into newly acquired companies. However, there is no guarantee that the security systems or processes in place or which the Group may introduce in the future will be able to prevent or mitigate damage from cyber attacks or other malfunctions.

Cyber security personnel training has also become a key focus: an ongoing internal project has been launched to improve the awareness of WIIT Group personnel around cyber security issues, in collaboration with the HR team and with the goal of developing an organic training plan. After the first training phase, the project will update the training plan with the involvement of WIIT staff in Italy through recurrently planned training sessions.

Appropriate internal phishing campaigns have also been initiated with the aim of raising the level of staff awareness of this family of threats.



In this area, it also appears strategic to adopt appropriate models for the proper management of security within the WIIT organisation. An information security management system (ISMS) has been developed and adopted in line with the ISO 27001 standard, while applying other frameworks of the same family for web services (27017-27018) and security incident management (27035).

## **Risks connected with regulatory developments**

In operating as a hosting provider, the Group is subject to Directive 2000/31/EC and Legislative Decree No. 70/2003. Although the above-stated regulations assign merely a passive role to the hosting provider, limited to “merely technical, automatic and passive operations”, the most recent jurisprudence in both Italy and the EU has in certain cases recognised to the provider also an active role.

This means - where this new interpretation is confirmed - that providers may be held responsible also for the content of the information stored on its servers, as considered the manager. The Group therefore may in the future be considered responsible for the content stored on Group infrastructure (such as information uploaded by customers on their websites) and as such may be involved in the relative disputes (with regards, for example, to intellectual property and civil and/or criminal liability).

The Group companies are therefore considered data owners as per Regulation EC 679/2016 on the protection of natural persons with regards to the processing of personal data, and are therefore required to comply with the relative regulations, with consequent compliance costs (see First Section, Chapter 4, Paragraph 4.1.9 of the Prospectus).

Finally, the Parent Company is held to incur costs and expenses, also at a significant nature, to ensure compliance with the legislation and regulations applicable to companies listed on a regulated market, such as the MTA.





## **INTERNAL RISKS**

### **Risks connected to the employment of key personnel**

The parent company and the Group are exposed to the risk of interruptions to professional relationships with top managers undertaking key roles, in addition to the risk of not being in a position to replace such individuals in an adequate and timely manner. In fact, although the Group has not recorded over recent years the turnover of its top management and although considering itself to have an operating structure capable of ensuring operational continuity, it is however exposed to this risk.

The Parent Company considers in fact that the success of the WIIT Group depends significantly on a number of key top managers, who - thanks to consolidated sector experience and in terms of specific roles and expertise - have over time assumed a critical role in managing Group operations, significantly contributing to developments.

Although, as stated, from an operating and management viewpoint the Group considers itself to have a structure in place capable of guaranteeing operating continuity, the loss of the professional contribution of one or more key individuals may impact operational developments and the timeframe for executing the Group's growth strategy. The consolidating company however consistently monitors this risk in order to replace in a timely manner such individuals with equally qualified and appropriate staff, so as to ensure the same operating and professional contribution and to avoid possible impacts on operations and the growth prospects of the parent company and of the Group.

### **Concentration risks**

The parent company and the Group now offer services to enterprises operating on a range of markets (e.g., Finance, Legal, Service Provider, Defence, Gaming, Luxury, Pharma, Manufacturing and Utility) and with highly divergent characteristics.

Group revenues are equally distributed. Despite this fact, the loss of certain significant customers may impact the company's financial statements, without however putting the company's going concern in danger.

### **Risks associated with contractual commitments**

The Group provides high technological content and high value outsourcing services and the relative underlying contracts may stipulate the application of penalties for non-compliance with the agreed service levels.

Penalties are provided for in contracts in relation to the value of the services provided.

The Group also signed insurance policies deemed adequate to protect against risks resulting from civil liability for an annual ceiling of Euro 5 million.

Further to the above coverage, additional policies are taken out for significant economic/financial projects to avoid negative impacts on the Group's economic/equity and financial position.

### **Climate change and possible impacts on the WIIT Group**

The increasing attention devoted to environmental issues and climate change by the foremost global institutions and the increasing awareness amongst the world's population of the impacts that businesses have on the climate through their activities have led the Directors to assess the possible effects that such changes might have on the management of the Group's business. The main consequences of this situation may relate to increased energy costs, especially with reference to energy from renewable sources, due to an increase in demand from energy-intensive companies increasingly seeking to make green choices. At the same time there could be an increase in the cost of



energy from fossil fuels due to tighter regulations that are increasingly oriented toward environmental protection. The Directors consider that while the climate change risk faded over the year as a result of the stabilization of energy prices, they cannot rule out the possibility that future rises may affect the Group's operating and financial situation, with currently 6.26% of revenues spent on electricity (6.33% in 2023). Development drivers both within the Group and on the market are also pushing increasingly in the direction of reducing overall consumption, using all-flash units and adopting compression and data deduplication technologies that allow for a more efficient use of resources, thereby lowering energy consumption. This is done in order to access advanced technological resources in a flexible, scalable manner, thereby reducing the environmental impact of operations by adopting sustainable practices, such as remote work and paperless processes.

The Group is not particularly exposed to weather-related risks as it conducts its business in various geographical areas and has disaster recovery and redundancy systems linked to datacenters located in different and distant locations.



**Condensed Consolidated  
Half-Year Financial Statements  
of the WIIT Group  
at June 30, 2024**



## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		30.06.2024	31.12.2023
<b>ASSETS</b>			
Intangible assets	1	58,682,504	58,224,012
Goodwill	2	121,103,831	121,077,831
Right-of-use	3	12,942,869	11,870,441
Plant & machinery	3	9,049,459	8,737,760
Other tangible assets	3	60,298,077	46,250,182
Deferred tax assets	16	1,708,672	1,724,090
Equity investments		5	5
Other non-current contract assets	4	24,356	24,357
Other non-current assets	4	505,309	686,944
<b>NON-CURRENT ASSETS</b>		<b>264,315,082</b>	<b>248,595,622</b>
Inventories	5	260,392	166,980
Trade receivables	6	38,672,685	25,842,136
Current financial assets	7	1,061,434	11,602,736
Other receivables and other current assets	7	16,561,166	9,195,557
Cash and cash equivalents	8	19,709,163	13,690,212
<b>CURRENT ASSETS</b>		<b>76,264,841</b>	<b>60,497,621</b>
<b>TOTAL ASSETS</b>		<b>340,579,923</b>	<b>309,093,243</b>



## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		30.06.2024	31.12.2023
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>			
Share capital		2,802,066	2,802,066
Share premium reserve		44,598,704	44,598,704
Legal reserve		560,413	560,413
Other reserves		6,294,082	5,576,744
Treasury shares in portfolio reserve		(30,726,592)	(30,566,915)
Reserves and retained earnings (accumulated losses)		1,531,712	1,074,273
Translation reserve		25,713	22,610
Group net result		6,488,452	8,285,649
<b>GROUP SHAREHOLDERS' EQUITY</b>	<b>9</b>	<b>31,574,549</b>	<b>32,353,544</b>
Result attributable to non-controlling interests		31,282	60,569
Non-controlling interests equity		226,319	195,039
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>9</b>	<b>31,800,870</b>	<b>32,548,583</b>
Payables to other lenders	10	19,232,246	13,289,335
Non-current financial indebtedness related to Bond facilities	11	155,978,861	157,442,669
Bank loans	12	28,064,140	27,805,467
Other non-current financial liabilities	13	4,926	331,938
Employee benefits	14	3,293,765	3,042,572
Provisions for risks and charges	15	570,287	567,886
Deferred tax liabilities	16	13,893,513	14,779,476
Non-current contract liabilities	17	108,356	109,882
Other payables and non-current liabilities	17	121,515	60,566
<b>NON-CURRENT LIABILITIES</b>		<b>221,267,612</b>	<b>217,429,794</b>
Payables to other lenders	10	10,589,403	7,695,550
Current financial indebtedness related to Bond facilities	11	8,760,607	7,897,960
Short-term bank loans	12	13,686,307	12,120,143
Current income tax liabilities	18	4,472,079	2,857,006
Other current financial liabilities	13	4,326,965	948,035
Trade payables	19	33,381,112	18,294,275
Current contract liabilities	20	6,138,496	3,492,306
Other payables and current liabilities	20	6,156,473	5,809,591
<b>CURRENT LIABILITIES</b>		<b>87,511,441</b>	<b>59,114,866</b>
<b>TOTAL LIABILITIES</b>		<b>308,779,054</b>	<b>276,544,660</b>
<b>TOTAL LIABILITIES &amp; SHARE. EQUITY</b>		<b>340,579,923</b>	<b>309,093,243</b>



## CONSOLIDATED INCOME STATEMENT

		H1 2024	H1 2023
<b>REVENUES AND OPERATING INCOME</b>			
Revenues from sales and services	21	72,008,326	63,738,159
Other operating income	21	2,568,151	412,687
<b>Total revenues and operating income</b>		<b>74,576,478</b>	<b>64,150,846</b>
<b>OPERATING COSTS</b>			
Purchases and services	22	(24,978,755)	(23,454,167)
Personnel costs	23	(21,849,553)	(17,477,421)
Amortisation, depreciation and write-downs	24	(15,190,879)	(13,260,664)
Other costs and operating charges	25	(362,042)	(876,711)
Change in Inventories of raw mat., consumables and goods	-	93,413	(61,764)
<b>Total operating costs</b>		<b>(62,287,817)</b>	<b>(55,130,727)</b>
<b>EBIT</b>		<b>12,288,660</b>	<b>9,020,119</b>
Financial income	26	163,007	6,374
Financial expenses	27	(4,124,708)	(3,598,305)
Exchange gains/(losses)	28	(8,490)	(1,102)
<b>PROFIT BEFORE TAXES</b>		<b>8,318,469</b>	<b>5,427,086</b>
Income taxes	29	(1,798,736)	(1,597,823)
<b>NET PROFIT</b>		<b>6,519,734</b>	<b>3,829,263</b>
Group Result	11	6,488,452	3,816,437
Non-controlling interest result	11	31,282	12,826
<b>Earnings per share</b>			
Basic earnings per share (Euro per share)		0.29	0.14
Diluted earnings per share (Euro per share)		0.30	0.14



## STATEMENT OF COMPREHENSIVE INCOME

	H1 2024	H1 2023
<b>NET PROFIT</b>	<b>6,519,734</b>	<b>3,829,263</b>
<b><i>Items not reclassified subsequently to the income statement</i></b>		
Discounting Provisions for employee benefits (IAS19)	139,314	39,930
Tax effect on components of comprehensive income that will not be reclassified subsequently to the income statement	(38,869)	(11,140)
<b>Total</b>	<b>100,445</b>	<b>28,790</b>
<b><i>Items reclassified subsequently to the income statement</i></b>		
Profits (losses) from conversion of accounts of overseas companies	3,103	15,842
Tax effect on components of comprehensive income that will be reclassified subsequently to the income statement	0	0
<b>Total</b>	<b>3,103</b>	<b>15,842</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>6,623,282</b>	<b>3,873,895</b>



**STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY**

<i>Euro</i>	<i>Share capital</i>	<i>Share premium reserve</i>	<i>Legal Reserve</i>	<i>Treasury shares acquired reserve</i>	<i>Other reserves</i>	<i>Translation reserve</i>	<i>Retained earnings and losses carried forward</i>	<i>Net result</i>	<i>Group Shareholders' equity</i>	<i>Non-controlling interests share. Eq.</i>	<i>Total</i>
<b>Group Shareholders' Equity at 31.12.2022</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(19,410,233)</b>	<b>2,692,251</b>	<b>(4,022)</b>	<b>1,028,475</b>	<b>7,845,609</b>	<b>40,113,264</b>	<b>134,056</b>	<b>40,247,320</b>
<i>Net Result</i>								3,816,437	3,816,437	12,825	3,829,263
<i>Other Comprehensive Income Statement components</i>					28,790	15,842			44,632		44,632
<b>Comprehensive net income</b>					<b>28,790</b>	<b>15,842</b>	<b>0</b>	<b>3,816,437</b>	<b>3,861,069</b>	<b>12,825</b>	<b>3,873,895</b>
<i>Allocation of 2022 result</i>											
<i>Legal reserve</i>									0		0
<i>Distribution of dividends</i>							(1,806,368)	(6,011,746)	(7,818,114)		(7,818,114)
<i>Carried forward</i>							1,833,863	(1,833,863)	0		0
<i>IFRS 2 Reserve</i>					618,649				618,649		618,649
<i>Use/Sale of treasury shares</i>				5,454,693	1,735,807				7,190,500		7,190,500
<i>Acquisition of treasury shares</i>				(11,999,171)					(11,999,171)		(11,999,171)
<i>Other changes</i>					(18,300)		18,300		0		0
<b>Group Shareholders' Equity at 30.06.2023</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(25,954,711)</b>	<b>5,057,196</b>	<b>11,820</b>	<b>1,074,274</b>	<b>3,816,437</b>	<b>31,966,199</b>	<b>146,881</b>	<b>32,113,081</b>
<i>Net Result</i>								4,469,212	4,469,212	48,157	4,517,369
<i>Other Comprehensive Income Statement components</i>					(94,515)	10,790			(83,724)		(83,724)
<b>Comprehensive net income</b>					<b>(94,515)</b>	<b>10,790</b>	<b>0</b>	<b>4,469,212</b>	<b>4,385,488</b>	<b>48,157</b>	<b>4,433,645</b>
<i>Allocation of 2022 result</i>											
<i>Legal reserve</i>									0		0
<i>Distribution of dividends</i>									0		0
<i>Carried forward</i>									0		0
<i>IFRS 2 reserve</i>					614,062				614,062		614,062
<i>Sale of treasury shares</i>				0	(0)				0		0
<i>Acquisition of treasury shares</i>				(4,612,202)					(4,612,202)		(4,612,202)
<i>Use of treasury shares</i>									0		0
<i>Other changes</i>									0		0
<b>Group Shareholders' Equity at 31.12.2023</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(30,566,915)</b>	<b>5,576,744</b>	<b>22,610</b>	<b>1,074,274</b>	<b>8,285,649</b>	<b>32,353,545</b>	<b>195,038</b>	<b>32,548,583</b>





STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

Euro	Share capital	Share premium reserve	Legal Reserve	Treasury shares acquired reserve	Other reserves	Translation reserve	Retained earnings and losses carried forward	Net result	Group Shareholders' equity	Non-controlling interests shareholders' equity	Total
<b>Group Shareholders' Equity at 31.12.2023</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(30,566,915)</b>	<b>5,576,744</b>	<b>22,610</b>	<b>1,074,274</b>	<b>8,285,649</b>	<b>32,353,545</b>	<b>195,038</b>	<b>32,548,583</b>
	0	0	(0)	0	(0)	0	0	0	(1)	1	(0)
Net Result								6,488,452	6,488,452	31,281	6,519,734
Other Comprehensive Income Statement components					100,446	3,103			103,549		103,549
<b>Comprehensive net income</b>					<b>100,446</b>	<b>3,103</b>	<b>0</b>	<b>6,488,452</b>	<b>6,592,001</b>	<b>31,281</b>	<b>6,623,283</b>
Allocation of 2023 result											
Legal reserve									0		0
Distribution of dividends							(1,464,527)	(6,363,140)	(7,827,667)		(7,827,667)
Carried forward							1,922,509	(1,922,509)	0		0
IFRS 2 reserve											
					356,660				356,660		356,660
Use of treasury shares				252,496	260,232				512,728		512,728
Acquisition of treasury shares				(412,173)					(412,173)		(412,173)
Other changes							(544)		(544)		(544)
<b>Group Shareholders' Equity at 30.06.2024</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(30,726,592)</b>	<b>6,294,082</b>	<b>25,713</b>	<b>1,531,712</b>	<b>6,488,452</b>	<b>31,574,549</b>	<b>226,320</b>	<b>31,800,870</b>



## CONSOLIDATED STATEMENT OF CASH FLOWS

CONSOLIDATED STATEMENT OF CASH FLOWS	30.06.2024	30.06.2023
<b>Net profit from continuing operations</b>	6,519,734	3,829,263
<i>Adjustments for non-cash items:</i>		
Amortisation, depreciation, revaluations and write-downs	15,190,879	12,785,254
Change in employee benefits	251,192	(13,085)
Financial income and expenses	3,970,191	3,593,033
Income taxes	1,798,736	1,597,823
Other non-cash charges/(income)*	(1,256,842)	184,182
<b>Cash flow generated from operating activities before working capital changes</b>	<b>26,473,890</b>	<b>21,976,470</b>
<i>Changes in current assets and liabilities:</i>		
Decrease (increase) in inventories	(93,413)	61,764
Decrease (increase) in trade receivables	(9,516,763)	(1,216,271)
Increase (decrease) in trade payables	9,541,031	4,916,093
Increase (decrease) in tax receivables and payables	1,397,579	(850,680)
Decrease (increase) in other current assets	(7,582,385)	(919,477)
Increase (decrease) in other current liabilities	(2,747,888)	612,132
Decrease (increase) in other non-current assets	232,724	(9,993)
Increase (decrease) in other non-current liabilities	35,406	94,966
Decrease (increase) in contract assets	1,298,081	41,152
Increase (decrease) in contract liabilities	2,644,663	(184,085)
Income taxes paid	(2,170,406)	(2,798,404)
Interest paid/received	(2,075,470)	(1,574,657)
<b>Cash flows generated from operating activities (a)</b>	<b>17,437,049</b>	<b>20,149,010</b>
Net increase intangible assets	(2,978,313)	(4,228,398)
Net increase tangible assets	(2,964,579)	(5,916,362)
Increases in financial investments	10,919,278	0
Cash flows from business combinations net of cash and cash equivalents	(585,824)	(7,333,214)
<b>Cash flows used in investing activities (b)</b>	<b>4,390,562</b>	<b>(17,477,973)</b>
New financing	8,000,000	12,000,000
Repayment of loans	(6,014,209)	(3,960,609)
Bond principal repayment	(2,656,836)	0
Lease payables	(6,462,421)	(5,307,190)
Payment of deferred fees for business combinations	0	(650,000)
Drawdown (settlement) other financial investments	(435,354)	(592,859)
Dividends paid	(7,827,667)	(7,818,114)
(Purchase) Sale treasury shares	(412,173)	(5,316,671)
<b>Cash flows from financing activities (c)</b>	<b>(15,808,660)</b>	<b>(11,645,443)</b>
<b>Net increase/(decrease) in cash and cash equivalents a+b+c</b>	<b>6,018,951</b>	<b>(8,974,406)</b>
Cash and cash equivalents at end of the period	19,709,163	22,483,673
Cash and cash equivalents at beginning of the period	13,690,212	31,458,079
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>6,018,951</b>	<b>(8,974,406)</b>

(\*) in 2024 mainly concerning the recognition of the bargain purchase of Econis, the recognition of the effects of the stock options as per IFRS 2 and the recognition of employee benefits as per IAS 19.



# EXPLANATORY NOTES

## Group Structure

### Parent

- WIIT S.p.A.

### Direct or indirect subsidiaries and Group holdings

At June 30, 2024, the WIIT Group comprised six companies, of which five subsidiaries consolidated line-by-line:

- WIIT S.p.A.**, the consolidating company, a joint-stock company incorporated in Italy with registered office in Via dei Mercanti No. 12, Milan, and its subsidiaries.
- WIIT Swiss S.A.**, a company incorporated in Switzerland with registered office in Dottikon - Bleicheweg 5 (CH), wholly owned,
- Gecko mbH**, a German company with registered office in Rostock Deutsche-Med-Platz 2 – 18057 Germany, wholly-owned;
- Codefit Sp.z.o.o.**, a Polish company with registered office in Katowice Porcelanowa 19 – 40246 Poland, held 51%;
- WIIT DE GmbH**, a German company with registered office in Düsseldorf Gatherhof 44 - 40472 Germany, wholly-owned.
- Econis AG**, a Swiss company with registered office in Neumattstrasse, 7 8953 Dietikon, Zurich – Switzerland, acquired on April 30, 2024 and wholly-owned.

In the first half of 2024, the following companies were merged by incorporation into WIIT AG:

- myLoc managed IT AG**, a German company with registered office in Düsseldorf Gatherhof 44 - 40472 Germany, wholly-owned;
- Boreus GmbH**, a German company with registered office in Stralsund Schwedenschanze 2 - 18435 Germany, wholly-owned;
- Lansol GmbH** (operative), a German-registered company with a share capital of Euro 25,000 and with registered office in Rheingonheimer Weg 13, Limburgerhof, 67117 - Germany, wholly-owned by Lansol Datacenter GmbH.
- Global Access Internet Services GmbH**, a German-registered company with registered office in Munich Leopoldstr. 158 - 80804 Germany, wholly-owned.

In addition, during the period the "Edge & Cloud" business unit was acquired by WIIT AG.

All the Group companies undertake the same business as the Parent Company, Wiit S.p.A., or complementary businesses, as is the case for Gecko m.b.H., which develops data management applications and analysis for large organizations.



## Accounting standards

This document has been prepared in accordance with IAS 34 (Interim Financial Reporting).

The condensed consolidated half-year financial report does not contain all the disclosure and explanatory notes required for the annual financial report and must therefore be read jointly with the 2023 consolidated annual accounts of Wiit S.p.A.

The accounting standards and policies are in line with those used to prepare the financial statements at December 31, 2023, to which reference should be made, with the exception, where applicable, of the new standards effective from January 1, 2024, as outlined elsewhere.

These condensed consolidated financial statements at June 30, 2024 (hereinafter also the "Half-Year Financial Statements") have been prepared in Euro, the functional currency of the Group. They consist of the consolidated statement of financial position, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in shareholders' equity, the consolidated statement of cash flow and these explanatory notes. The statement of financial position is compared with December 31, 2023, while the income statement, statement of cash flow, and the statement of changes in shareholders' equity are compared with June 30, 2023. This method was utilized also for the additional level of disclosure.

The half-year financial statements have been prepared on the going-concern basis despite the challenges of the current economic and financial landscape. The Group considers - also in view of its strong competitive positioning, its strong profitability and the solidity of its balance sheet and financial position - to operate as a going concern as per paragraphs 25 and 26 of IAS 1. Therefore, no uncertainties have emerged in relation to events or circumstances which, considered individually or as a whole, could give rise to doubts as to the company's ability to continue as a going concern.



## Financial Statements

The Group has adopted the following presentation of the financial statements:

- a consolidated statement of financial position which separately presents current and non-current assets and current and non-current liabilities;
- a consolidated income statement that expresses costs using a classification based on their nature;
- a comprehensive statement of consolidated income which presents the revenue and cost items not recognised to the profit (loss) for the year, as required or permitted by IFRS;
- a consolidated statement of cash flow which presents cash flows from operating activities according to the indirect method.

The adoption of these statements permits the best representation of the Group's equity, economic and financial situation.

### Consolidation scope

The Interim Financial Statements of the WIIT Group includes the half-yearly figures for WIIT and its subsidiaries, both those directly and indirectly held, according to the financial statements approved locally, appropriately adjusted, where necessary, in order to comply with the IAS/IFRS adopted by the Group to prepare the Interim Financial Statements.

The companies over which the Group simultaneously has the following three elements are considered subsidiaries: (a) power over the entity; (b) exposure, or rights, to variable returns deriving from involvement with the same; (c) capacity to utilise the power to influence the amount of these variable returns. Subsidiaries, where undertaking significant activities to correctly represent the equity, economic and financial situation of the Group, are consolidated from the date at which control occurs until the moment at which it terminates.

The consolidation scope at June 30, 2024 includes the parent WIIT S.p.A., WIIT AG, Econis AG, WIIT Swiss SA, Gecko Mbh and Codefit SP zoo, held 51% by Gecko Mbh.

The consolidated income statement reflects the Group's half-year figures.



## Segment Information

For the purposes of IFRS 8 – Operating Segments, Group activities are organised into six operating segments based on the business and location of the companies of the Group.

In 2020, the Group initially provided segment information based on the geographical location of the markets served (i.e. Italy and International), following the acquisition of the German company myLoc Managed IT AG. The different characteristics of the services, which allow for expansion of the product portfolio in different geographical areas, has led to a breakdown of operational performance initially into two original CGUs denominated "Italy" and "International".

In 2021 and 2022, following the acquisitions of Boreus, Gecko and of the Lansol Group, the Group added two operating segments coinciding with the acquired companies. In the first half of 2023, following the acquisition of Global Access, a new ad hoc operating segment was created.

In the first half of 2024, following the merger by incorporation of the German subsidiaries into Wiit AG, the company reviewed the CGU's, bringing the "MYLOC", "LANSOL", "BOREUS" and "GLOBAL" CGU's under the "WIIT AG" CGU, as the companies undertake the same core business. In addition, following the acquisition of the Swiss company Econis AG, the Group established a new "ECONIS" CGU.

This segment disclosure has been prepared in accordance with the strategy outlined above.

The reporting used by the Directors presents the results in the following operating segments, coinciding with the CGU's, and therefore:

- **"ITALY" segment**, in which the parent and Wiit Swiss SA operate
- **"WIIT AG" segment**, in which the company WIIT AG operates
- **"ECONIS" segment**, in which the company ECONIS AG operates
- **"GECKO" segment**, in which the companies Gecko GmbH and Codefit Sp z.o.o operate

The Group assesses the performance of these operating segments in terms of Adjusted EBITDA, Adjusted EBIT and Adjusted net profit/(loss), and net financial debt. No reconciliation between these segment figures and the figures of the financial statements presented herein is necessary given that all income components presented are measured utilising the same accounting policies adopted for the presentation of the Group consolidated financial statements.



The figures by operating segment for the Group in H1 2024 are as follows:

30.06.2024	Italy segment	Gecko segment	Econis segment	Wit AG Segment	Other	Total
<b>Revenues and operating income</b>	<b>29,830,475</b>	<b>8,674,047</b>	<b>3,432,578</b>	<b>30,812,837</b>	<b>1,826,540</b>	<b>74,576,478</b>
Intercompany by segment	0	0	0	0	0	0
<b>Net sales revenues from third parties</b>	<b>29,830,475</b>	<b>8,674,047</b>	<b>3,432,578</b>	<b>30,812,837</b>	<b>1,826,540</b>	<b>74,576,478</b>
<b>Adjusted EBITDA</b>	<b>15,389,100</b>	<b>2,437,953</b>	<b>(66,428)</b>	<b>10,749,600</b>	<b>(1,826,540)</b>	<b>26,683,686</b>
<b>EBITDA</b>	<b>14,447,468</b>	<b>2,437,953</b>	<b>(66,428)</b>	<b>10,660,547</b>	<b>0</b>	<b>27,479,540</b>
Non-recurring charges (adjustments)						795,854
Amortisation & depreciation						(12,804,132)
PPA amortisation						(2,386,748)
Write-downs and revaluations						0
Financial income and charges						(3,970,191)
<b>Profit before taxes</b>						<b>8,318,469</b>
Income taxes						(1,798,736)
<b>Profit</b>						<b>6,519,734</b>
Total investments	12,401,912	121,861	164,078	4,541,153		17,229,003
<b>Net financial debt</b>	<b>(188,896,635)</b>	<b>5,562,608</b>	<b>(2,960,070)</b>	<b>(33,073,452)</b>		<b>(219,367,549)</b>

## Basis of Consolidation

The consolidated financial statements based on the half-year financial statements prepared by the Directors of the Parent Company and of each subsidiary. These financial statements were reclassified and adjusted, where necessary, in order to apply uniform international accounting standards and uniform classifications adopted by the Group.

The criteria adopted for the consolidation were as follows:

- the assets and liabilities, the income and charges of the financial statements consolidated under the line-by-line method are included in the financial statements of the Group, without consideration of the holding in the subsidiary. The carrying value of the investments are eliminated against the relative net equity of the investee companies.
- The positive differences resulting from the elimination of the investments against the book net equity at the date of initial consolidation is allocated to the higher values attributed to the assets and liabilities, and the residual part to goodwill.
- The payables/receivables, costs/revenues between consolidated companies and the gains/losses resulting from inter-company transactions are eliminated.



d) Where minority shareholders are present, the share of net equity and of the net result is assigned to the relative accounts of the consolidated statement of financial position and income statement.

### **Conversion into Euro of financial statements prepared in foreign currencies**

The separate interim financial statements of each company belonging to the Group are prepared in the primary currency where they operate (operational currency). For the purposes of the consolidated financial statements, the financial statements of each foreign entity are expressed in Euro, which is the operational currency of the Group and the presentation currency of the consolidated interim financial statements.

The conversion of the statement of financial position items expressed in currencies other than the Euro is made applying current exchange rates at period-end. The income statement accounts are converted at the average exchange rate for the period.

The exchange differences on the translation between the initial net equity translated at current exchange rates and those translated at historic exchange rates, as well as the differences between the result expressed at average exchange rates and those at current exchange rates, are allocated to the net equity account "Translation reserve".

The exchange rates utilised to convert into Euro the financial statements of the overseas subsidiary, prepared in local currency, are presented in the following table:

<b>Currency</b>	<b>Exchange rate at 30.06.2024</b>	<b>Average exchange rate H1 2024</b>
<b>CHF - Swiss Franc</b>	0.963	0.975
<b>PLZ - Polish Zloty</b>	4.3090	4.3059

### **Discretionary evaluations and significant accounting estimates**

The preparation of the Interim Financial Statements at June 30, 2024 and the relative explanatory notes in application of IFRS require that management makes discretionary valuations and accounting estimates on the values of the assets and liabilities, revenues and costs in the financial statements and on the disclosures in the notes to the financial statements. The actual results could differ from those estimated.

The estimates are used for the measurement of goodwill, the recording of doubtful debt provisions, the valuation of tangible and intangible assets, the calculation of amortisation and depreciation, the calculation of income taxes and the calculation of provisions for risks and charges.

In addition, the Directors have exercised this discretion in order to assess the existence of the conditions to operate as a going concern. The estimates and assumptions are reviewed periodically and the effects of all variations are immediately recognized in the statement of profit and loss.

For further information on the main accounting estimates, reference should be made to the Consolidated Financial Statements at December 31, 2023.





## IFRS STANDARDS, AMENDMENTS AND INTERPRETATIONS APPLIED FROM JANUARY 1, 2024

The following IFRS accounting standards, amendments and interpretations were applied for the first time by the Group from January 1, 2024:

- On January 23, 2020, the IASB published an amendment entitled "Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current" and on October 31, 2022 published an amendment entitled "Amendments to IAS 1 Presentation of Financial Statements: Non-Current Liabilities with Covenants". The purpose of the amendments is to clarify how to classify payables and other short or long-term liabilities. In addition, the amendments also improve the information that an entity must provide when its right to defer settlement of a liability for at least 12 months is subject to meeting certain parameters (i.e. covenants).
- On September 22, 2022, the IASB published an amendment entitled "Amendments to IFRS 16 Leases: Lease Liability in a Sale and Leaseback". The document requires the seller-lessee to measure the lease liability arising from a sale & leaseback transaction so as not to recognise income or losses relating to the retained right of use. The adoptions of these amendments do not have any effects on the Group consolidated financial statements.
- On May 25, 2023, the IASB published an amendment entitled "Amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures: Supplier Finance Arrangements". This requires an entity to provide additional information on reverse factoring arrangements to enable users of financial statement to assess how financial arrangements with suppliers may affect the entity's liabilities and cash flows and to understand the effect of such arrangements on the entity's exposure to liquidity risk. The adoptions of these amendments do not have any effects on the Group consolidated financial statements.

## IFRS STANDARDS, AMENDMENTS AND INTERPRETATIONS NOT YET ENDORSED BY THE EUROPEAN UNION

At the reporting date, the relevant bodies of the European Union had not yet concluded the process necessary for the implementation of the amendments and standards described below.

- On May 30, 2024, the IASB published the document "**Amendments to the Classification and Measurement of Financial Instruments—Amendments to IFRS 9 and IFRS 7**". This clarifies a number of problematic issues emerging from the post-implementation review of IFRS 9, including the accounting treatment of financial assets whose returns vary upon achievement of ESG objectives (i.e., green bonds). Specifically, the changes aim to:
  - Clarify the classification of financial assets with variable returns and linked to environmental, social and corporate governance (ESG) objectives and the criteria to be used for the SPPI test assessment;
  - determine that the date of settlement of liabilities through electronic payment systems is the date on which the liability is settled. However, an entity is permitted to adopt an accounting



policy to allow a financial liability to be derecognised before transferring liquidity on the settlement date under certain specific conditions.

With these amendments, the IASB has also introduced additional disclosure requirements with respect to investments in equity instruments designated to FVOCI in particular.

The amendments will be applicable to financial statements for periods beginning January 1, 2026. The Directors do not expect this amendment to have a significant impact on the Group consolidated financial statements.

- On April 9, 2024, the IASB published a new standard - **IFRS 18 Presentation and Disclosure in Financial Statements** - which will replace IAS 1 Presentation of Financial Statements. The new standard seeks to improve the presentation of key financial statement formats and introduces important changes to the income statement format. Specifically, the new standard requires that:
  - Revenues and expenses are classified into three new categories (operating section, investment section, and financial section), in addition to the tax and discontinued operations categories already in the income statement;
  - Two new sub-totals are presented: operating income and earnings before interest and taxes (i.e., EBIT).

The new standard also:

- Requires more information on the performance indicators defined by management;
- Introduces new criteria for aggregation and disaggregation of information; and,
- introduces a number of changes to the format of the cash flow statement, including a requirement that operating income is used as the starting point for the presentation of the cash flow statement prepared using the indirect method and that certain classification options are eliminated for some existing items (such as interest paid, interest received, dividends paid and dividends received).

The standard will be effective from January 1, 2027, although advance application is permitted.

- On 15 August 2023, the IASB published an amendment entitled "**Amendments to IAS 21 The Effects of Changes in Foreign Exchange Rates: Lack of Exchangeability**". The document requires an entity to apply a consistent methodology in order to ascertain whether one currency can be converted into another and, when this is not possible, how to determine the exchange rate to be used and the disclosure to be made in the notes to the financial statements. The amendment will be applicable from January 1, 2025, although advance application is permitted. The Directors do not expect this amendment to have a significant impact on the Group consolidated financial statements.



## Business combinations

Business combinations are recognised according to the acquisition method. According to this method, the amount transferred in a business combination is recognised at fair value, calculated as the sum of the fair value of the assets transferred and the liabilities assumed by the Group at the acquisition date and of the equity instruments issued in exchange for control of the company acquired.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recorded at fair value at the acquisition date; the following items form an exception, which are instead valued according to the applicable standard:

- deferred tax assets and liabilities;
- assets and liabilities for employee benefits;
- liabilities or equity instruments relating to share-based payments of the company acquired or share-based payments relating to the Group issued to replace contracts of the entity acquired;
- assets held-for-sale and discontinued assets and liabilities.

Goodwill is calculated as the excess of the amounts transferred to the business combination, of the value of non-controlling interests' net equity and the fair value of any holding previously held in the acquired company compared to the fair value of the net assets acquired and liabilities assumed at the acquisition date. If the value of the net assets acquired and the liabilities assumed at the acquisition date exceeds the sum of amounts transferred, of any non-controlling interest and the fair value of any holding previously held in the acquired company, this excess ("Negative goodwill") is immediately recorded to the income statement as income deriving from the transaction concluded.

The share of equity attributable to non-controlling interests, at the acquisition date may be measured at fair value (taking account of any options or any rights held by third parties) or in proportion to the acquiree's recognised net assets. The valuation method is chosen on the basis of each individual transaction.

The costs related to business combinations are recognised in the income statement.

Any liabilities related to business combinations for payments subject to conditions are recognised at the estimated fair value at the acquisition date of the businesses and business units relating to the business combination.

Where all or part of a previously acquired company (whose acquisition produced goodwill) is sold, the corresponding residual value of goodwill is considered when calculating the capital gains or losses generated by such sale.

With regard to acquisitions prior to adopting IFRS, the Group has exercised the option provided by IFRS 1 not to apply IFRS 3 relating to business combinations to acquisitions prior to the transition date. As a consequence, the goodwill arising from a business combination in the past is not adjusted and recorded at the value determined on the basis of the previous accounting standards, net of the accumulated amortisation up to December 31, 2013, the date of transition to international accounting standards of the parent company and any impairments.



## ECONIS AG

On April 30, 2024, the full acquisition of Econis AG was finalised. The price paid was CHF 770 thousand and no price-adjustment clauses are stipulated. Representations and warranties, common in this kind of transaction, covered by an insurance policy (W&I) were made by the sellers. The company joined the consolidation scope from May 1, 2024.

Econis AG, a Zurich-based company, is a Managed Services Provider focused on providing Private Cloud infrastructure design, implementation and management services for the Banking, Health Care and Manufacturing sectors in German-speaking Switzerland. The services offered can be summarised as follows: - Managed Services: Recurring services for the management of private cloud infrastructures on its own infrastructure or at customer infrastructure; - Consulting: IT infrastructure consulting services, including Cyber Security, and particularly delivered to new customers as a key to Managed Services; - HW/SW Trading: Resale of cloud infrastructure when initiating relationships with new customers or renewing the infrastructure of existing customers.

The values of the transaction are presented below.

In Euro	Fair value of net assets acquired
Intangible assets	0
of which Business List	0
Other tangible assets	6,528,206
of which Datacenter	0
Right-of-use	728,122
Other non-current assets	51,088
Trade receivables	3,391,272
Other receivables and other current assets	1,459,280
Cash and cash equivalents	828,081
Non-current payables to other lenders	(2,964,197)
Other non-current liabilities	(25,544)
Payables to other lenders	(938,842)
Current income tax liabilities	(217,494)
Trade payables	(5,545,806)
Other payables and current liabilities	(673,156)
<b>Total net assets acquired (fair value) (a)</b>	<b>2,621,010</b>
<b>Consideration for acquisition of control, including deferred consideration (b)</b>	<b>794,470</b>
<b>NEGATIVE GOODWILL – (Bargain purchase) (b-a)</b>	<b>(1,826,540)</b>
Payments made	(794,470)
Cash acquired	828,081
<b>NET CASH FLOWS for Econis AG business combination</b>	<b>33,611</b>



As indicated in the above table, the transaction was recognised according to the “acquisition method” from the date of acquisition of control.

The loss generated from the acquisition of Euro 1,826,540 was fully allocated to negative goodwill (bargain purchase), which, as per IFRS 3 - Business Combinations, was classified to “Other operating income” in the consolidated income statement.

In addition to that identified and reported in the table, no contingent liabilities have been identified in accordance with paragraph 85 of IAS 37.

In the period between the date of acquisition of control by the Group and the closing date of the Half-Year Report at June 30, 2024, the Company reported total revenues of Euro 3,432 thousand, an operating loss of Euro 523 thousand and a net loss of Euro 567 thousand. The Group considers the purchase price allocation at June 30, 2024 as definitive.

## EDGE&CLOUD

On April 2, 2024, the Group, through the subsidiary WIIT AG, a wholly-owned subsidiary of WIIT S.p.A., acquired the “Edge & Cloud” business unit of the German company German Edge Cloud GmbH & Co. KG (“GEC”), belonging to the Fridhelm Loh Group, for a fixed price of Euro 2.5 million, plus a potential earnout of up to Euro 4 million linked to specific revenue targets. On signing the acquisition agreement, the sum of Euro 608 thousand was paid. This acquisition sees the Group expand its presence in the strategic Frankfurt area, acquiring a portfolio of 40 loyal customers and strengthening the team in Germany with the arrival of new, highly qualified professionals.

At June 30, 2024, the price paid of Euro 608 thousand has been fully settled. The price paid is the net of the initial price of Euro 2.5 million, less advances to customers for Euro 1.9 million. At the acquisition date, Earn Outs of Euro 4 million were estimated, subject to the achievement of the above outlined objectives.

The values of the transaction are presented below.

In Euro	Fair value of net assets acquired	
Intangible assets	1,873,000	
	of which Business List	1,873,000
Other tangible assets	4,645,576	
	of which Datacenter	0
Other payables and current liabilities	(1,936,116)	
<b>Total net assets acquired (fair value) (a)</b>	<b>4,582,460</b>	
<b>Consideration for acquisition of control, including deferred consideration (b)</b>	<b>4,608,460</b>	
<b>GOODWILL (b-a)</b>	<b>26,000</b>	
Payments made	(608,460)	
Cash acquired	0	
<b>NET CASH FLOWS for E&amp;C business combination</b>	<b>(608,460)</b>	
Price adjustment to be settled	(4,000,000)	



The transaction was recognised according to the “acquisition method” from the date of acquisition of control.

The surplus value generated by the acquisition has been allocated for Euro 1,873 thousand to intangible assets as the Business list for which a useful life of 10 years was established, based on an analysis of the past development of revenues generated by the E&C customer portfolio, and the remainder of Euro 26 thousand to goodwill, related to both the cost and process synergies and the economies of scale that this acquisition will generate in the future for the Wilt Group.

In addition to that identified and reported in the table, no contingent liabilities have been identified in accordance with paragraph 85 of IAS 37.

The fair value of the assets acquired (under the purchase price allocation process) is considered definitive in accordance with IFRS 3. For the determination of the price allocation, the Group utilised an outside consultant.

The business combination resulted in the recognition of total costs related to the acquisition of Euro 89 thousand. In the period between the date of acquisition of the BU by the Group and the closing date of the Half-Year Report at June 30, 2024, the business unit reported total revenues of Euro 2.1 million. The Group considers the purchase price allocation at June 30, 2024 as definitive.

### **Reconciliation between the shareholders' equity and the net result of the parent company and consolidated shareholders' equity and net result**

	<b>Group result</b>	<b>Group Shareholders' Equity</b>
Parent Company	1,622,785	25,652,613
Adjusted shareholders' equity and results of the consolidated companies attributable to the Group	5,918,740	41,199,453
Elimination of the net carrying amount of the consolidated investees		(34,029,406)
<b>Consolidated</b>	<b>7,541,525</b>	<b>32,822,661</b>
<i>Attributable to non-controlling interests</i>	31,282	226,319



## Net financial debt

As required by the CONSOB communication of July 28, 2006, the Group's net financial position is shown below:

	30.06.2024	31.12.2023
A - Cash and cash equivalents	19,709,163	13,690,212
B - Securities held for trading	0	0
C - Current financial assets	1,061,434	11,602,736
<b>D - Liquidity (A + B + C)</b>	<b>20,770,598</b>	<b>25,292,948</b>
E - Current bank payables	(13,686,307)	(12,120,143)
F - Other current financial liabilities	(4,326,965)	(948,035)
G - Payables to other lenders	(10,589,403)	(7,695,550)
H - Current financial indebtedness related to Bond facilities	(8,760,607)	(7,897,960)
<b>I - Current financial debt (E + F + G + H)</b>	<b>(37,363,282)</b>	<b>(28,661,688)</b>
<b>J - Current net financial debt (I - D)</b>	<b>(16,592,684)</b>	<b>(3,368,740)</b>
K - Bank loans	(28,064,140)	(27,805,467)
L - Payables to other lenders	(19,232,246)	(13,289,335)
M - Non-current financial indebtedness related to Bond facilities	(155,978,861)	(157,442,669)
N - Other non-current financial liabilities	(4,926)	(331,938)
O - Trade payables and other non-current payables	0	0
<b>P - Non-current financial debt (K + L + M + N + O)</b>	<b>(203,280,174)</b>	<b>(198,869,409)</b>
<b>Q - Group net debt (J + P)</b>	<b>(219,872,858)</b>	<b>(202,238,149)</b>
- Lease payables IFRS 16 (current)	3,349,644	2,585,627
- Lease payables IFRS 16 (non-current)	8,216,347	7,998,155
<b>R - Net financial debt excluding the impact of IFRS 16 for the Group</b>	<b>(208,306,867)</b>	<b>(191,654,367)</b>

The net financial position is based on the definition contained in Consob Clarification No. 5/21 of April 29, 2021: "Recommendations for the uniform implementation of the European Commission regulation on financial statements", in accordance with updated ESMA Recommendation No. 32-382-1138.

It is the opinion of the Directors that there are no components of implied indebtedness pursuant to the Disclosure Requirements Guidelines under the Prospectus Regulation issued by ESMA on March 3, 2021. Similarly, the Group has no reverse factoring or supply agreement transactions in place.



## Main notes to the statement of financial position

### 1. INTANGIBLE ASSETS

30.06.2024	31.12.2023	Changes
58,682,504	58,224,012	458,492

Description	31.12.2022	Increases	Business combinations	Decr.	Amort.	Reclass.	31.12.2023
Business List	44,297,593	0	1,597,000	0	(3,205,685)	0	42,688,908
Concessions and brands	6,984,335	4,536,986	0	0	(3,201,793)	0	8,319,528
Development costs	2,352,949	0	0	0	(808,974)	793,575	2,337,551
Assets in progress	1,992,328	1,084,271	0	0	0	(793,575)	2,283,024
Other	2,486,622	947,926	3,909	0	(843,456)	0	2,595,002
<b>Total</b>	<b>58,113,828</b>	<b>6,569,182</b>	<b>1,600,909</b>	<b>0</b>	<b>(8,059,908)</b>	<b>0</b>	<b>58,224,012</b>

Description	31.12.2023	Increases	Business combinations	Decr.	Amort.	Reclass.	30.06.2024
Business List	42,688,908	0	1,873,000	0	(1,649,668)	0	42,912,240
Concessions and brands	8,319,528	1,991,765	0	(226,208)	(1,847,321)	0	8,237,765
Development costs	2,337,551	208	0	0	(436,762)	981,995	2,882,992
Assets in progress	2,283,024	942,653	0	0	0	(981,995)	2,243,682
Other	2,595,002	269,894	0	0	(459,070)	0	2,405,826
<b>Total</b>	<b>58,224,012</b>	<b>3,204,520</b>	<b>1,873,000</b>	<b>(226,208)</b>	<b>(4,392,820)</b>	<b>0</b>	<b>58,682,504</b>

The net book value at the beginning of the period was therefore:

Description	Historic cost	Acc. Amort.	Net value 31.12.2023
Business List	53,653,237	10,964,329	42,688,908
Concessions and brands	17,025,165	8,705,637	8,319,528
Development costs	5,302,338	2,964,788	2,337,551
Assets in progress	2,283,024	0	2,283,024
Other	5,770,477	3,175,475	2,595,002
<b>Total</b>	<b>84,034,240</b>	<b>25,810,228</b>	<b>58,224,012</b>





The net book value at the end of the period was therefore:

Description	Historic cost	Acc. Amort.	Net value 06.2024
Business List	55,526,237	12,613,996	42,912,241
Concessions and brands	18,790,722	10,552,957	8,237,765
Development costs	6,284,541	3,401,550	2,882,991
Assets in progress	2,243,682	0	2,243,682
Other	6,040,371	3,634,546	2,405,825
<b>Total</b>	<b>88,885,553</b>	<b>30,203,049</b>	<b>58,682,504</b>

### **Business List**

The account includes the amounts allocated to the business list following the acquisitions, net of accumulated amortisation.

Description	31.12.2023	Business combinations	Decr.	Amort.	30.06.2024
Adelante S.r.l.	2,943,728	0	0	(105,133)	2,838,595
Matika S.p.A.	4,507,337	0	0	(150,245)	4,357,092
Etaeria S.p.A.	2,548,864	0	0	(79,652)	2,469,212
myLoc Managed IT AG	7,821,976	0	0	(244,437)	7,577,539
Mivitec GmbH	620,275	0	0	(44,305)	575,970
Boreus Rechenzentrum GmbH	13,452,100	0	0	(395,650)	13,056,450
Gecko Gesellschaft für Computer und Kommunikationssysteme mbH	4,997,300	0	0	(356,950)	4,640,350
Erptech S.p.A.	459,299	0	0	(80,410)	378,889
Lansol	3,820,879	0	0	(106,136)	3,714,744
Global Access Internet Services GmbH	1,517,150			(39,925)	1,477,225
Edge & Cloud	0	1,873,000	0	(46,825)	1,826,175
<b>Total</b>	<b>42,688,908</b>	<b>1,873,000</b>	<b>0</b>	<b>(1,649,667)</b>	<b>42,912,241</b>

### **Concessions and brands**

This account mainly includes the document software platform relating to Digital Services based on the ALFRESCO platform and the K-File platform owned by the Parent Company. Together, these make up the WIIT Digital Platform by which the Group provides Enterprise Information management (EIM) services to our customers.



The increase in the period concerns software licences activated on projects allocated to customers, the duration of which matches the duration of the agreement with the customer (generally 5 years), of approx. Euro 2 million. The remainder refers to long-term licences related, primarily, to the network and cyber security technologies that the Group uses within the scope of service provision.

### **Development costs**

The account includes costs incurred both in-house and externally, mainly for the development of ICT infrastructure. This infrastructure enables the WIIT Group to provide its services effectively and competitively. They are substantially for installing the IT platform and framework, mainly by the Parent Company, through which the Group provides and manages the contractually covered services and interfaces with customers. IT Security is one of the projects in which the Group is heavily investing, as demand from customers is expected to significantly rise in view of the continuously and quickly developing cyber risks. The cost of activities is mainly related to the introduction of the "**WIIT Cyber Security Roadmap**", a set of projects focused on raising the security level of the entire architecture, with the goal of analysing the main technologies, planning the evolution of the infrastructure, and enabling an upgrade of the cyber security services offered. A thorough analysis of the infrastructure was therefore carried out over the years, resulting in an assessment of the best solutions available on the market.

The "**WIIT Digital Platform**" is another of the main development projects undertaken by the WIIT Group. It comprises integrated application and technology assets subject to evolutionary or upgrade projects and which have:

- expanded the functional scope of the various proprietary components and open-source technologies with the goal of supporting upselling and cross-selling with the customer base in addition to the proposition of new customers
- enabled the activation and software development of new satellite application modules for the digital signature platform
- enabled the activation of new technologies related to intelligent automation and content composition processes
- enabled new developments aimed at upgrading the API framework of the WIIT digital platform
- enabled the activation and/or evolution of standard vertical applications with which to offer the market the management of specific digital processes

All of the above projects stem from an identifiable asset that provides the Group with future economic benefits in terms of future upselling and/or cost savings.

*Assets in progress*



The evolutionary projects of the WIIT systems (WIIT Platform) to support the integration between the various Group companies; in particular, the currently ongoing projects refer to the following components of the WIIT Platform:

- Trouble Ticketing System Evolution
- Digital Order Booking Process Evolution
- Alfresco Enterprise Content Management (ECM) system evolution
- Digital Provisioning Process Assessment
- SAP Platform Evolution - Finance & Controlling
- Onboarding German Group companies on the Salesforce system
- Integration of the Asset instrument within the TT instruments
- Preparation of the data structure for WIIT Platform

Other projects in progress concern the upgrading of the cloud infrastructure, such as:

- VMWare infrastructure optimisation (phase 2 and 3)
- Implementation of RDM infrastructure on the customer perimeter
- Commvault implementation on the customer perimeter (phase 2)
- Implementation of monitoring system for all Storage in Datacenters and at customer offices using Stor2RRD
- Implementation of integration between Icinga-based centralised monitoring system and Trouble Ticketing management tool for automatic ticket opening and closing.

In the area of Cyber Security, the following projects are considered as ongoing:

- Revision and update of log source in the internal Security Operations Center for WIIT, updating QRadar correlation rules with the goal of increasing monitoring of the internal WIIT perimeter;
- Revamping Log Management. Migration launched of customer log management service by moving from the Manage Engine solution to Qradar
- Adjustment of the SOC processes to the ISO27035 standard. Ongoing improvement process in collaboration with the Compliance function for the ISO certification processes defined.
- Vulnerability Management activities for WIIT internal critical infrastructure. Infrastructure scanning service via Tenable solution

#### *Other intangible assets*

This account includes development activities that the Group purchases from third parties in order to provide Cloud services to our customers, through long-term contracts. These investments are primarily made by the Company to implement the information systems of its customers.



## 2. GOODWILL

Description	31.12.2023	Increases	Business combinations	Decr.	Amort.	30.06.2024
Goodwill	121,077,831	0	26,000	0	0	121,103,831
<b>Total</b>	<b>121,077,831</b>	<b>0</b>	<b>26,000</b>	<b>0</b>	<b>0</b>	<b>121,103,831</b>

At June 30, 2024, the Group had total goodwill of Euro 121,103,831 thousand allocated to the cash generating units (CGUs) through which the Group operates.

They indicate the following at June 30, 2024:

- **“Italy” CGU**, including the parent company. This CGU was allocated a goodwill value of Euro 25,382 thousand.
- **“WIIT AG” CGU**, which includes the company WIIT AG, into which the companies myLoc, Boreus, Global and Lansol were merged in the period. This CGU was allocated a goodwill value of Euro 86,682 thousand.
- **“Gecko” CGU**, including the subsidiaries Gecko GmbH and Codefit Sp.zoo. This CGU was allocated a goodwill value of Euro 9,040 thousand;
- **“ECONIS” CGU**, in which the subsidiary Econis AG operates, which joined the WIIT Group on May 1, 2024 and to which no goodwill has been allocated. For further information, reference should be made to the note “Business combinations”.

This goodwill came mainly from the following transactions:

- the merger by incorporation of the subsidiary Sevenlab S.r.l., with accounting and tax effects from January 1, 2014 and recognised to assets following the approval of the Board of Statutory Auditors for an amount of Euro 930 thousand;
- the acquisition of the Visiant Technologies (Visiant Group) business unit, which manages the Data center services and infrastructure for an amount of Euro 381 thousand;
- the acquisition of control of Foster S.r.l. through the acquisition of the remaining 65.03% of the share capital in December 2018 and the recognition of the residual consolidation difference to goodwill of Euro 1,206 thousand following the definitive allocation of the acquisition cost to the acquired assets and liabilities;
- the full acquisition of Adelante S.r.l. in 2018 for Euro 8,030 thousand
- the acquisition of control of Matika S.p.A. in 2019 for Euro 7,054 thousand
- the acquisition of control of Etaeria S.p.A. in 2020 for Euro 5,555 thousand.
- the acquisition of the Aedera business unit (Kelyan Group) in 2020 for Euro 1,508 thousand;
- the full acquisition of myLoc managed IT AG in 2020 and the full acquisition of its subsidiary Mivitec GmbH for Euro 33,867 thousand;
- the full acquisition of the German company Boreus Rechenzentrum GmbH and the full acquisition of its subsidiary Reventure GmbH for Euro 34,292 thousand;



- the full acquisition of the German company Gecko für Computer und Kommunikationssysteme mbH and its subsidiary Codefit spółka z ograniczoną odpowiedzialnością, 51% held, for a total of Euro 9,040 thousand.
- the full acquisition of ERPtech S.p.A. in March 2022 for Euro 718 thousand;
- the full acquisition of the German Group Lansol in September 2022 for Euro 12,575 thousand.
- the acquisition of the Edge&Cloud business unit in April 2024 for Euro 26 thousand. Reference should be made in this regard to the "Business Combinations" note for further details.

Goodwill is not subject to amortisation; rather, in accordance with the accounting standard IAS 36, it is tested for impairment at least annually by comparing the recoverable amount of the CGU - determined according to the value in use method - with its carrying amount, which takes account of the goodwill and other assets allocated to the CGU.

Taking into account that the identification of a CGU involves a subjective assessment, as per paragraph 68 of IAS 36, the Directors confirm to operate with reference to Italy, through a single CGU in which the parent company operates.

The Directors confirm that the company WIIT AG and the companies merged by incorporation in April 2024 into the former comprise the "WIIT AG" CGU. The company operates in a single area of activity (Strategic Business Unit) related to the provision of Cloud solutions, for B2B and B2C customers located almost entirely in Germany, which mainly involves the management of IT infrastructure and related management services.

With respect to the "GECKO" CGU, the Directors consider that Gecko and Codefit should be considered a separate CGU as it generate independent cash inflows and taking into account that it currently operates without undertaking transactions with the other Italian companies and to a minimal extent with the other German companies, as it specialises in two business areas (Strategic Business Units) related to Software development services and IT services, mainly in Germany, which it hosts mostly at its end customers. Group management has already put in place strategies to shift Gecko towards the development of Software-as-a-Service products and solutions independently of the rest of the German companies;

With reference to the "Econis" CGU, the Directors consider that the Econis AG should be considered a separate CGU as it generates independent cash inflows, and taking into account the fact that it operates in Switzerland and that it currently undertakes minimal transactions with the Group's Italian and German companies.



### *Impairment test*

The recoverability of assets with indefinite lives was valued at December 31, 2023 in an impairment test conducted on the basis of the 2024-2026 forecast, which was approved by the Board of Directors on March 12, 2024, as disclosed in the Wīt S.p.A. Group consolidated financial statements at December 31, 2023, to which reference should be made.

The Directors conducted the impairment test with support from an independent expert.

The recoverable amount of the CGU's was determined as its value in use, calculated as the sum of the discounted future cash flows generated on an ongoing basis by NCE (Unlevered Discounted Cash Flow method). The value in use is based on estimates and assumptions by the directors regarding, inter alia, the CGU's expected cash flows according to the 2024-2026 business plan approved by the Board of Directors.

On drawing up this Half-Year Financial Report, the Directors verified the reliability of the forecasts in the 2024-2026 plan used for the impairment test at December 31, 2023, in light of the actual figures for the first half of 2024. The Directors therefore confirmed the sustainability of the book value of the assets, including goodwill at June 30, 2024.

The analysis carried out, which takes account of the current market environment (Russia-Ukraine conflict with reference to the impacts on energy costs), did not highlight any indicators of impairment, also considering the sector in which the Group operates and the mitigation actions taken by the Group on energy costs, with the Group hedging this fluctuation risk by entering into fixed-price supply contracts in Germany. In particular, it should be noted that, considering the results in line with the Plan used for the impairment test at December 31, 2023, in addition to the coverage resulting from the impairment tests of the recognized statement of financial position amounts (as per the sensitivity analysis carried out at December 31, 2023), no elements of uncertainty exist with regards to their recoverability. In addition, with regards to the outlook, the Directors consider that the plan estimates used for the impairment test may be confirmed, also in view of the type of contracts in place and the counterparties involved, the majority of whom are recurring and long-term and therefore permitting good results visibility.

Therefore, it is considered reasonable not to undertake an impairment test at June 30, 2024.

In any case, constant monitoring will be carried out throughout the year.



### 3. RIGHT-OF-USE, TANGIBLE ASSETS AND OTHER TANGIBLE ASSETS

30.06.2024	31.12.2023	Changes
82,290,405	66,858,383	15,432,022

Movements of Property, plant and equipment:

Description	31.12.2022	Increases	Business combinations	Decr.	Deprec.	Reclass.	31.12.2023
Right-of-use	10,267,121	5,460,630	1,144,371	(169,713)	(4,831,967)	0	11,870,441
Plant & machinery	9,216,120	1,141,356	2,993	0	(1,142,693)	(480,016)	8,737,760
Other tangible assets	41,355,990	17,025,698	310,413	(38,379)	(12,883,556)	480,016	46,250,182
<b>Total</b>	<b>60,839,231</b>	<b>23,627,684</b>	<b>1,457,776</b>	<b>(208,093)</b>	<b>(18,858,216)</b>	<b>0</b>	<b>66,858,383</b>

Description	31.12.2023	Increases	Business combinations	Decr.	Deprec.	Reclass.	30.06.2024
Right-of-use	11,870,441	2,862,258	728,122	0	(2,517,953)	0	12,942,869
Plant & machinery	8,737,759	784,495	0	(2,287)	(470,539)	0	9,049,430
Other tangible assets	46,250,183	10,987,114	11,173,781	(380,891)	(7,732,080)	0	60,298,107
<b>Total</b>	<b>66,858,383</b>	<b>14,633,868</b>	<b>11,901,903</b>	<b>(383,177)</b>	<b>(10,720,573)</b>	<b>0</b>	<b>82,290,405</b>

The net book value at the beginning of the period was therefore:

Description	Historic cost	Acc. Deprec.	Net value
Right-of-use	27,906,751	(16,036,309)	11,870,441
Plant & machinery	19,701,687	(10,963,928)	8,737,760
Other tangible assets	107,216,239	(60,966,058)	46,250,182
<b>Total</b>	<b>154,824,677</b>	<b>(87,966,294)</b>	<b>66,858,383</b>



The net book value at the end of the period was therefore:

Description	Historic cost	Acc. Deprec.	Net value 30.06.2024
Right-of-use	31,497,131	(18,554,262)	12,942,869
Plant & machinery	20,483,897	(11,434,467)	9,049,430
Other tangible assets	128,996,244	(68,698,138)	60,298,106
<b>Total</b>	<b>180,977,272</b>	<b>(98,686,867)</b>	<b>82,290,405</b>

*Right-of-use (recognised separately)*

The "Right-of-Use" account stems from the adoption of IFRS 16 which had an impact on the recognition of assets acquired by the Group through property lease contracts ("operative"), which do not stipulate the redemption of the assets. The other right-of-use related to what were formerly known as finance leases, which include a purchase option, are included in the related category of non-current assets and are detailed in the specific table below. The Right-of-use account includes the rental of properties and the long-term hire of the company vehicle fleet, which are recognised separately and comprise:

Description	31.12.2022	Increases	Business combinations	Decr.	Deprec.	Reclass.	31.12.2023
<b>Right-of-use</b>							
Rental cars	1,098,904	1,236,430	26,358	0	(735,473)	0	1,626,220
Colocation	0	2,289,055	0	0	(806,133)	0	1,482,921
Property leases	9,113,076	1,935,146	1,118,013	(169,715)	(3,268,305)	0	8,728,216
Other company devices	55,141	0	0	0	(22,056)	0	33,085
<b>Total</b>	<b>10,267,121</b>	<b>5,460,631</b>	<b>1,144,371</b>	<b>(169,715)</b>	<b>(4,831,967)</b>	<b>0</b>	<b>11,870,441</b>

Description	31.12.2023	Increases	Business combinations	Decr.	Deprec.	Reclass.	30.06.2024
<i>Right-of-use</i>							
Rental cars	1,626,220	577,867	0	0	(437,705)	0	1,766,381
Colocation	1,482,921	590,433	0	0	(386,485)	0	1,686,869
Property leases	8,728,215	1,693,960	728,122	(2)	(1,682,734)	0	9,467,560
Other company devices	33,084	0	0	0	(11,027)	0	22,057
<b>Total</b>	<b>11,870,440</b>	<b>2,862,259</b>	<b>728,122</b>	<b>(2)</b>	<b>(2,517,952)</b>	<b>0</b>	<b>12,942,869</b>





The net carrying amount at the beginning of the year is broken down as follows:

Description	Historic cost	Acc. Deprec.	Net value 31.12.2023
<b>Right-of-use</b>			
Rental cars	3,267,586	(1,641,367)	1,626,220
Colocation	2,289,055	(806,133)	1,482,921
Property leases	16,082,387	(7,354,172)	8,728,215
Other company devices	55,141	(22,056)	33,085
<b>Total</b>	<b>21,694,169</b>	<b>(9,823,728)</b>	<b>11,870,441</b>

The net book value at the end of the period was therefore:

Description	Historic cost	Acc. Deprec.	Net value 30.06.2024
<i>Right-of-use</i>			
Rental cars	3,845,453	(2,079,072)	1,766,381
Colocation	2,879,487	(1,192,619)	1,686,869
Property leases	18,504,467	(9,036,906)	9,467,560
Other company devices	55,140	(33,083)	22,058
<b>Total</b>	<b>25,284,547</b>	<b>(12,341,680)</b>	<b>12,942,868</b>

Right-of-use related to finance lease agreements, which include a purchase option at the end of the lease period and which are recognized in the asset category to which the leased asset refers, specifically within "Other tangible assets", are detailed below:

Description	31.12.2022	Increases	Business combinations	Decr.	Deprec.	Reclass.	31.12.2023
<i>Right-of-use</i>							
EDP	11,880,949	3,735,791	239,777	(34,467)	(5,928,986)	0	9,893,063
<b>Total</b>	<b>11,880,949</b>	<b>3,735,791</b>	<b>239,777</b>	<b>(34,467)</b>	<b>(5,928,986)</b>	<b>0</b>	<b>9,893,063</b>

Description	31.12.2023	Increases	Business combinations	Decr.	Deprec.	Reclass.	30.06.2024
<i>Right-of-use</i>							
EDP	9,893,063	8,423,853	1,329,364	0	(3,408,705)	0	16,237,575
<b>Total</b>	<b>9,893,063</b>	<b>8,423,853</b>	<b>1,329,364</b>	<b>0</b>	<b>(3,408,705)</b>	<b>0</b>	<b>16,237,575</b>



The net carrying amount at the beginning of the year is broken down as follows:

Description	Historic cost	Acc. Deprec.	Net value 31.12.2023
<b>Right-of-use</b>			
EDP	26,112,741	(16,219,678)	9,893,063
<b>Total</b>	<b>26,112,741</b>	<b>(16,219,678)</b>	<b>9,893,063</b>

The net book value at the end of the period was therefore:

Description	Historic cost	Acc. Deprec.	Net value 30.06.2024
<b>Right-of-use</b>			
EDP	35,865,958	(19,628,383)	16,237,575
<b>Total</b>	<b>35,865,958</b>	<b>(19,628,383)</b>	<b>16,237,575</b>

"Plant and machinery" include the costs for all tangible assets such as air conditioning units, electrical plant, fire prevention machinery and continuity group equipment (ups) at the Milan, Castelfranco Veneto and Düsseldorf Data Centers.

"Other tangible assets" principally concern the assets acquired under leases, including storage, network equipment and software to provide cloud services to customers, in addition to the technology to ensure the operation and production of the datacenters, and the capital assets needed to upgrade the existing infrastructure (maintenance capex) and the Group-owned Data Centers.

#### 4. OTHER NON-CURRENT CONTRACT ASSETS AND OTHER NON-CURRENT FINANCIAL ASSETS

Contract assets are the part of the costs incurred in advance associated with the right to receive payment in exchange for the goods and services which the Group has transferred to the customer, where the right is conditional on the provision of future goods or services by the entity. They refer to costs incurred for up-front fees for the set-up of the service that with effect from 2019 are managed within periodic fees.

At June 30, 2024, this account concerning non-current contract assets amounts to Euro 24,356 and stems from the application of IFRS 15.

Other non-current assets include a guarantee deposit of Euro 250,000 to the parent company Wiit Fin S.r.l. for the rental of property and, for the residual amount, guarantee deposits for various utilities.

#### 5. INVENTORIES

The balance of Euro 260 thousand relates to EDP purchased for resale.



## 6. TRADE RECEIVABLES

Description	30.06.2024	31.12.2023	Change
Trade receivables	40,269,105	27,369,971	12,899,133
Doubtful debt provision	(1,596,420)	(1,527,835)	(68,585)
<b>Total</b>	<b>38,672,685</b>	<b>25,842,136</b>	<b>12,830,548</b>

No transactions with the obligation to return goods exist (Article 2427, paragraph 1, No. 6-ter of the Civil Code).

The increase of approx. Euro 12.9 million reflects the business combination of approx. Euro 1.4 million, with the remainder relating to the increase in sales and the periodic nature of invoicing. The Group in the period made an accrual of Euro 77 thousand in reflection of the credit risk.

The changes in the doubtful debt provision in the period ended June 30, 2023 were as follows:

<b>Balance at 31.12.2023</b>	<b>1,527,835</b>
Utilisations in the period	(8,900)
Provisions in the period	77,485
<b>Balance at 30.06.2024</b>	<b>1,596,420</b>

Receivables by region are broken down as follows:

Country	30.06.2024	31.12.2023	Change
Italy	19,291,325	16,711,755	2,579,570
EU countries	18,877,993	10,523,407	8,354,586
Non-EU countries	2,099,789	134,810	1,964,979
Doubtful debt provision	(1,596,421)	(1,527,836)	(68,585)
<b>Total</b>	<b>38,672,687</b>	<b>25,842,136</b>	<b>12,830,551</b>

Receivables in EU countries are mainly attributable to the overseas subsidiaries.



## 7. FINANCIAL ASSETS, ASSETS FROM CONTRACTS, OTHER RECEIVABLES AND OTHER CURRENT ASSETS

Description	30.06.2024	31.12.2023	Change
Prepayments	6,200,437	2,460,007	3,740,429
Current financial assets	1,061,435	11,602,736	(10,541,300)
Current tax receivables	3,487,215	4,445,388	(958,172)
Other receivables	6,873,511	2,290,162	4,583,349
<b>Total</b>	<b>17,622,598</b>	<b>20,798,293</b>	<b>(3,175,694)</b>

Prepayments of Euro 6,200 thousand, of which Euro 2 million concerning the newly-acquired Econis AG, concern for Euro 6,185 thousand the advance invoicing by suppliers, mainly for the purchase of annual licenses, whose cost is recognised to the income statement on an accruals basis.

Current financial assets of Euro 1,061 thousand mainly include the receivables of the German subsidiary WIIT AG from a payments platform.

Tax Receivables mainly include the receivable of the parent company from the holding company WIIT FIN Srl for the tax consolidation for Euro 1.2 million, overseas taxes for Euro 256 thousand, with the remainder concerning a receivable of the parent company totalling Euro 1.9 million for withholdings concerning the collection of the dividends of the overseas subsidiaries, on which withholding tax was paid and subsequently claimed back in accordance with the double taxation agreement between Italy and Germany.

"Other receivables" at June 30, 2024 amount to Euro 6,873 thousand and principally concern advances to suppliers and prepaid third party services.

## 8. CASH AND CASH EQUIVALENTS

Cash and cash equivalents of Euro 19,709,163 at June 30, 2024 comprise current account balances. For further information on the movements, reference should be made to the Statement of Cash Flow.



## 9. SHAREHOLDERS' EQUITY

The share capital comprises 28,020,660 shares without nominal value.

At June 30, 2024, the shares in circulation therefore numbered 28,020,660.

The Group's share capital is comprised as follows (Article 2427, first paragraph, Nos. 17 and 18 of the Civil Code).

Shares	Number
Ordinary	28,020,660

The Shareholders' Equity accounts are divided by origin, the possibility of utilisation, distribution and any utilisation in the previous three years (Article 2427, first paragraph, No. 7 bis of the Civil Code)

### Treasury shares

The Shareholders' Meeting of May 16, 2024 revoked, for the part not executed, the authorization for the purchase and utilization of ordinary treasury shares approved by the Shareholders' Meeting of May 4, 2023. Pursuant to Article 2357 and subsequent of the Civil Code and for a period of 18 months from the effective date of the authorisation, the Meeting also authorised the acquisition of a maximum of 2,802,066 ordinary WIIT S.p.A. shares without par value, in one or more tranches and at any time and in compliance with applicable laws and regulations, including at EU level. This decision was made to allow the Group to hold a stock of treasury shares to be used as consideration for any corporate transactions and/or other uses of financial-operating and/or strategic interest for the Group, also for exchanges of investments with others to support operations in the company's interest, and to service any financial instrument-based remuneration plans that the Company might adopt.

At June 30, 2024, the parent Wiit S.p.A. holds 1,930,437 treasury shares (6.89% of the share capital), recognized to the financial statements for a total amount of Euro 30,762,592.

In compliance with International Financial Reporting Standards (IFRS), this amount was recognized to a specific reserve as a reduction of shareholders' equity.

The market value of treasury shares at June 30, 2024 was Euro 44,400,051.



## Share-based payments: Restricted stock units (RSU's) and stock options incentive plans

### 2021-2024 "RSU" PLAN

The 2021-2024 RSU Plan is addressed to employees of the WIIT Group and based on the achievement of corporate objectives in order to incentivise them to add value to the WIIT Group in the medium/long-term and to function as a tool to generate loyalty. The Plan provides for the grant of a maximum of 80,000 RSUs, valid for the allocation of a maximum of 80,000 shares. The award of RSU's to Beneficiaries may take place over four award cycles during the financial years 2021, 2022, 2023 and 2024. RSU's may also be assigned on different dates to each of the Beneficiaries, provided that they are assigned respectively by December 31, 2021 for the first cycle, by December 31, 2022 for the second cycle, by December 31, 2023 for the third cycle and by December 31, 2024 for the fourth cycle.

RSU's are freely assigned. Beneficiaries will therefore not be required to pay any consideration to the Company for the assignment. If matured according to the terms and conditions set out in the Plan and in the Regulation, each RSU assigned shall entitle the holder to the free assignment of one share. The assignment of shares is also conditional on and commensurate with the achievement of performance objectives based on the Consolidated Adjusted EBITDA set out in the WIIT Group's 2021-2024 Strategic Plan. Once granted, they will not be subject to lock-up periods.

In January 2022, the Board of Directors identified a number of beneficiaries from among the employees of the Parent and the subsidiaries of the RSU plan, assigning an additional 6,050 RSUs, corresponding to 6,050 shares.

Grant date	Assignment date	No. of Options Granted at 31.12.2023	No. of Options Granted 2023	Shares cancelled 2023	No. of Options Granted at 30.06.2024	Vesting period	Exercise Period	Shares exercised	Shares not exercised	Fair value
14.06.2021	14.06.2021	12,500	-	350	12,150	31.12.2021	01.01.2025	-	-	21.56
14.06.2021	14.06.2021	12,500	-	350	12,150	31.12.2022	01.01.2025	-	-	21.56
14.06.2021	14.06.2021	12,500	-	350	12,150	31.12.2023	01.01.2025	-	-	21.56
14.06.2021	14.06.2021	12,500	-	350	12,150	31.12.2024	01.01.2025	-	-	21.56
14.06.2021	28.01.2022	2,983	-	-	2,983	31.12.2022	01.01.2025	-	-	21.56
14.06.2021	28.01.2022	2,984	-	-	2,984	31.12.2023	01.01.2025	-	-	21.56
14.06.2021	28.01.2022	2,984	-	-	2,984	31.12.2024	01.01.2025	-	-	21.56
<b>Total</b>		<b>58,950</b>	<b>-</b>	<b>1,400</b>	<b>57,550</b>			<b>-</b>	<b>-</b>	

The delivery of the shares will take place within 10 days following approval of the consolidated financial statements for the year ended December 31, 2024 by the Board of Directors.

The grant date has been set as June 14, 2021, which is the date on which most of the participation letters were submitted, as this is the moment in which both parties are informed of the plan regulation.

In order to determine their fair value, the RSU's are considered call options with a strike price of zero and with a weighted average share value at the end of the plan of Euro 21.56 (as compared to a value of Euro 17.62



at the grant date), calculated by way of a Monte Carlo simulation with 5,000 iterations and repeated at the end of each year.

The fair value was calculated considering:

1. Working days in the period between the grant date (identified as 14.06.2021) and 31.12.2024;
2. Average risk free rate for Italy, as estimated by Fernandez (2021), of 1%;
3. Annualised standard deviation of LTM daily returns (June 14, 2021) of 39.30%.
4. Equity risk premium of 4.69% obtained as  $\text{beta equity} * \text{MRP}$  the equity beta (0.781) is calculated using the unlevered beta of the EU Internet software industry (source: Damodaran). The Market Risk Premium of 6% is based on the estimates of Fernandez (2021)
5. Continuous dividend yield, calculated each year, i.e. 0.0187 at December 31, 2021, 0.0107 at December 31, 2022, 0.0077 at December 31, 2023, and 0.0035 at December 31, 2024.

The fair value calculated as described above applied to a number of granted shares that was adjusted to take account of expected turnover (of 10%) and assuming a probability of reaching the EBITDA target each year of 100%. The cost will be calculated at the end of each quarter, for the purposes of the periodic reports published on the market.

At June 30, 2024, personnel costs and recognition of the related equity reserve (hereinafter the "stock grant reserve") was Euro 259,387 and concerned the period from the grant date of June 14, 2021, to June 30, 2024.

The Shareholders' Meeting of May 4, 2023 of WIIT S.p.A., meeting in ordinary session, approved the adoption of the "2023-2027 RSU Plan". The objective of the Plan is to incentivise Beneficiaries to achieve the WIIT Group's operating performance objectives, to align their interests with the interests of shareholders in the creation of value in the medium/long term, and to retain key staff of the WIIT Group, providing incentives for them to remain with the Company.

### **2023-2027 "RSU" PLAN**

The 2023-2027 RSU Plan is addressed to employees of the WIIT Group and based on the achievement of corporate objectives in order to incentivise them to add value to the WIIT Group in the medium/long-term and to function as a tool to generate loyalty. The Plan provides for the grant of a maximum of 100,000 RSUs, valid for the allocation of a maximum of 100,000 shares. The grant of RSUs to Beneficiaries may take place over four award cycles during the financial years 2023, 2024, 2025 and 2026. RSU's may also be assigned on different dates to each of the Beneficiaries, provided that they are assigned respectively by December 31, 2023 for the first cycle, by December 31, 2024 for the second cycle, by December 31, 2025 for the third cycle and by December 31, 2026 for the fourth cycle. The terms of the plan are the same as those for the previous 2021-2024 plan.

In May 2023, the Board of Directors identified a number of beneficiaries from among the employees of the Parent Company and the subsidiaries of the RSU plan, assigning 15,550 RSUs, corresponding to 15,550 shares.



Grant date	Assignment date	No. of Options Granted at 31.12.2023	Shares cancelled 2024	No. of Options Granted at 30.06.2024	Vesting period	Exercise Period	Shares exercised	Shares not exercised	Fair value
11.05.2023	19.05.2023	15,550	2000	13,050	31.12.2023	01.01.2027	-	-	18.09
11.05.2023	02.08.2023	1,000	-	1,000	31.12.2023	01.01.2027	-	-	18.09
<b>Total</b>		<b>16,550</b>	<b>2000</b>	<b>14,050</b>			-	-	

The delivery of the shares will take place within 10 days following approval of the consolidated financial statements for the year ended December 31, 2026 by the Board of Directors.

The grant date has been set as May 19, 2023, which is the date on which most of the participation letters were submitted, as this is the moment in which both parties are informed of the plan regulation.

In order to determine their fair value, the RSU's are considered call options with a strike price of zero and with a weighted average share value at the end of the plan of Euro 18.09 (as compared to a value of Euro 19.24 at the grant date), calculated by way of a Monte Carlo simulation with 5,000 iterations and repeated at the end of each year.

The fair value was calculated using the binomial method. The value of the underlying was calculated for each of the 250 periods into which the remaining duration of the plan was divided, and on the basis of which the branches of the binomial tree were identified, according to the model's probability developments. After identifying the possible values of the underlying asset in the various periods, we proceeded by backward deduction to calculate the value of the RSU, starting from its max value ( $S_n - K; 0$ ) on the exercise date. The value of the option thus identified is Euro 18.09.

The fair value calculated as described above applied to a number of granted shares that was adjusted to take account of expected turnover (of 8%) and assuming a probability of reaching the EBITDA target each year of 100%.

The cost will be calculated at the end of each quarter, for the purposes of the periodic reports published on the market.

At June 30, 2024, personnel costs and recognition of the related equity reserve (hereinafter the "stock grant reserve") was Euro 97,273 and concerned the period from the grant date of May 19, 2023, to June 30, 2024.

### STOCK OPTION PLANS

The "2021-2026 Stock Option Plan" is addressed to Executive Directors and Senior Executives of the group and the parent company, and may be extended to those assuming the role of Executive Director or Senior Executive during the duration of the Plan. It provides for the free allocation of Options giving the Beneficiary the right to receive the Shares in the Parent Company's portfolio to which he/she is entitled following the exercise of the Options, at a ratio of 1 Share for every 1 Option exercised. The Plan purpose is the assignment of a maximum of 1,000,000 Options, valid for the assignment of a maximum of 1,000,000 Treasury Shares of the Parent Company. The strike price of each Option (which entitles the holder to purchase 1 share for each Option exercised) is equal to Euro 18.

The duration of the Plan is until July 1, 2027, and the Options may be exercised by the beneficiaries, as indicated by the Parent Company in the participation letter, in whole or in part for a maximum number equal to 50% of the total





Options granted to each beneficiary as of January 1, 2024 or July 1, 2024; and for 100% of the total Options granted to each beneficiary as of, alternately, January 1, 2026 or July 1, 2026. The allocation of shares is also conditional on and commensurate with the achievement of the performance objectives.

In May 2021, the Board of Directors of WIIT identified the beneficiaries of the plan and granted 775,000 options.

Grant date	No. of options granted	Vesting period	Exercise Period	Options exercised	Options cancelled	Options not exercised	Strike price	Fair value
14.06.2021	100,000	From 14.06.2021 to 31.12.2023	From 01.01.2024 to 01.01.2027	-	-	-	18.00	3.77
14.06.2021	287,500	From 14.06.2021 to 30.06.2024	From 01.07.2024 to 01.01.2027	-	-	-	18.00	4.13
14.06.2021	100,000	From 14.06.2021 to 31.12.2025	From 01.01.2026 to 01.01.2027	-	-	-	18.00	5.01
14.06.2021	287,500	From 14.06.2021 to 30.06.2026	From 01.07.2026 to 01.01.2027	-	-	-	18.00	5.24
<b>Total</b>	<b>775,000</b>			-	-	-		

The grant date is the date of the participation letters, as this is the moment in which both parties are informed of the plan regulation.

For the purposes of measuring fair value, an incremental value was assumed for the strike price for the exercise of the options of Euro 3.77 - 4.13 - 5.01 - 5.24 at the respective vesting dates of 01.01.24 - 01.07.24 - 01.01.26 - 01.07.26, which was calculated using the Black-Scholes model and corresponds to share values of 21.77 – 22.13 – 23.01 – 23.24, as compared to a value of Euro 17.62 at the grant date. Average risk free rate for Italy, as estimated by Fernandez (2021), of 1%;

To account for volatility over a time period consistent with that of the plan, the annualised standard deviation of returns were calculated over the period July 10, 2018 to June 14, 2021. The earliest useful date considered is July 10, 2018 since the stock price was constant prior to that date. The dividend yield is calculated as the 2020 dividend per share (0.105) on the stock price at the assignment date of June 14, 2021.

The fair value calculated as described above applied to a total number of options granted prudently estimating that at the conclusion date of the plan nine of the nine beneficiaries (100%) will still be in service.

The cost will be calculated at the end of each quarter, for the purposes of the periodic reports published on the market.

On April 21, 2022, the Shareholders' Meeting of WIIT S.p.A., meeting in ordinary session, approved the adoption of the incentive plan known as the "2022-2027 Stock Option Plan". The pillars of the Plan are to incentivise Beneficiaries to achieve the WIIT Group's operating performance objectives, to align their interests with the interests of shareholders in the creation of value in the medium/long term, and to retain key staff of the WIIT Group, providing incentives for them to remain with the Company.

The "2022-2027 Stock Option Plan" is addressed to Executive Directors and Senior Executives of the group and the parent company, and may be extended to those assuming the role of Executive Director or Senior Executive during the duration of the Plan. It provides for the free allocation of Options giving the Beneficiary the right to receive the Shares in the Parent Company's portfolio to which he/she is entitled following the exercise of the Options, at a ratio of 1 Share for every 1 Option exercised. The Plan purpose is the assignment of a maximum of 250,000 Options, valid for the assignment of a maximum of 250,000 Treasury Shares of the Parent Company. The strike price of each Option (which entitles the holder to purchase 1 share for each Option exercised) is equal to Euro 40.



The duration of the Plan is until July 1, 2028, and the Options may be exercised by the beneficiaries, as indicated by the Parent Company in the participation letter, in whole or in part for a maximum number equal to 100% of the total Options granted to each beneficiary as of, alternately, from July 1, 2028.

In September 2022, the Board of Directors of WIIT identified the beneficiaries of the plan and granted 152,000 options.

Grant date	No. of options granted	Vesting period	Exercise Period	Options exercised	Options cancelled	Options not exercised	Strike price	Fair value
23.09.2022	152,000	From 23.09.2022 to 31.12.2027	At 01.07.2028	-	-	-	40	1.29
<b>Total</b>	<b>152,000</b>			-	-	-		

The grant date is the date of the participation letters, as this is the moment in which both parties are informed of the plan regulation.

For the purposes of measuring fair value, an incremental value was assumed for the strike price (Euro 40) for the exercise of the options of Euro 1.29 on maturity at 01.07.28 which corresponds to a share value of 41.29 at the maturity date as compared to a value of Euro 14.31 at the grant date. Average risk free rate for Italy equal to 2.18%;

The fair value calculated as described above applied to a total number of options granted prudently estimating that at the conclusion date of the plan 4 of the 4 beneficiaries (100%) will still be in service.

The cost will be calculated at the end of each quarter, for the purposes of the periodic reports published on the market.

At June 30, 2024, the portion of the reserve for incentive plans related to stock options was Euro 3,161,784.

The plans were evaluated with support from an independent expert.

Both plans make use of the treasury shares of Wiit S.p.A..

## Non-Controlling Interests

Company	City	% Held	Currency	Total Assets	Shareholders' Equity	Net revenues	Net Profit for the period	Total dividends distributed
Codefit spółka z ograniczoną odpowiedzialnością	Katowice (PL)	51%	Złoty	552,220	452,085	439,752	63,840	0

These figures refer to June 30, 2024.



## Earnings per share

The basic earnings per share is calculated by dividing the profit/loss attributable to the shareholders of the Parent Company by the average weighted number of ordinary shares outstanding during the period. Share results and information are shown below for the calculation of basic losses per share.

<b>EARNINGS PER SHARE</b>	<b>30.06.2024</b>	<b>30.06.2023</b>
Net profit for the period	6,488,452	3,816,437
Average number of ordinary shares, net of treasury shares	26,165,516	26,361,430
Basic earnings per share (Euro per share)	0.25	0.14
Average number of ordinary shares in circulation, excluding treasury shares for only the portion not allocated to RSU programmes and stock options	25,172,831	26,670,582
Diluted earnings per share (Euro per share)	0.26	0.14



STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

Euro	Share capital	Share premium reserve	Legal Reserve	Treasury shares acquired reserve	Other reserves	Translation reserve	Retained earnings and losses carried forward	Net result	Group Shareholders' equity	Non-controlling interests shareholders' equity	Total
<b>Group Shareholders' Equity at 31.12.2022</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(19,410,233)</b>	<b>2,692,251</b>	<b>(4,022)</b>	<b>1,028,475</b>	<b>7,845,609</b>	<b>40,113,264</b>	<b>134,056</b>	<b>40,247,320</b>
Net Result								3,816,437	3,816,437	12,825	3,829,263
Other Comprehensive Income Statement components					28,790	15,842			44,632		44,632
<b>Comprehensive net income</b>					<b>28,790</b>	<b>15,842</b>	<b>0</b>	<b>3,816,437</b>	<b>3,861,069</b>	<b>12,825</b>	<b>3,873,895</b>
Allocation of 2022 result											
Legal reserve									0		0
Distribution of dividends							(1,806,368)	(6,011,746)	(7,818,114)		(7,818,114)
Carried forward							1,833,863	(1,833,863)	0		0
IFRS 2 Reserve					618,649				618,649		618,649
Use/Sale of treasury shares				5,454,693	1,735,807				7,190,500		7,190,500
Acquisition of treasury shares				(11,999,171)					(11,999,171)		(11,999,171)
Other changes					(18,300)		18,300		0		0
<b>Group Shareholders' Equity at 30.06.2023</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(25,954,711)</b>	<b>5,057,196</b>	<b>11,820</b>	<b>1,074,274</b>	<b>3,816,437</b>	<b>31,966,199</b>	<b>146,881</b>	<b>32,113,081</b>
Net Result								4,469,212	4,469,212	48,157	4,517,369
Other Comprehensive Income Statement components					(94,515)	10,790			(83,724)		(83,724)
<b>Comprehensive net income</b>					<b>(94,515)</b>	<b>10,790</b>	<b>0</b>	<b>4,469,212</b>	<b>4,385,488</b>	<b>48,157</b>	<b>4,433,645</b>
Allocation of 2022 result											
Legal reserve									0		0
Distribution of dividends									0		0
Carried forward									0		0
IFRS 2 reserve					614,062				614,062		614,062
Sale of treasury shares				0	(0)				0		0
Acquisition of treasury shares				(4,612,202)					(4,612,202)		(4,612,202)
Use of treasury shares									0		0
Other changes									0		0
<b>Group Shareholders' Equity at 31.12.2023</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(30,566,915)</b>	<b>5,576,744</b>	<b>22,610</b>	<b>1,074,274</b>	<b>8,285,649</b>	<b>32,353,545</b>	<b>195,038</b>	<b>32,548,583</b>



STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

Euro	Share capital	Share premium reserve	Legal Reserve	Treasury shares acquired reserve	Other reserves	Translation reserve	Retained earnings and losses carried forward	Net result	Group Shareholders' equity	Non-controlling interests shareholders' equity	Total
<b>Group Shareholders' Equity at 31.12.2023</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(30,566,915)</b>	<b>5,576,744</b>	<b>22,610</b>	<b>1,074,274</b>	<b>8,285,649</b>	<b>32,353,545</b>	<b>195,038</b>	<b>32,548,583</b>
	0	0	(0)	0	(0)	0	0	0	(1)	1	(0)
Net Result								6,488,452	6,488,452	31,281	6,519,734
Other Comprehensive Income Statement components					100,446	3,103			103,549		103,549
<b>Comprehensive net income</b>					<b>100,446</b>	<b>3,103</b>	<b>0</b>	<b>6,488,452</b>	<b>6,592,001</b>	<b>31,281</b>	<b>6,623,283</b>
Allocation of 2023 result											
Legal reserve									0		0
Distribution of dividends							(1,464,527)	(6,363,140)	(7,827,667)		(7,827,667)
Carried forward							1,922,509	(1,922,509)	0		0
IFRS 2 reserve					356,660				356,660		356,660
Use of treasury shares				252,496	260,232				512,728		512,728
Acquisition of treasury shares				(412,173)					(412,173)		(412,173)
Other changes							(544)		(544)		(544)
<b>Group Shareholders' Equity at 30.06.2024</b>	<b>2,802,066</b>	<b>44,598,704</b>	<b>560,413</b>	<b>(30,726,592)</b>	<b>6,294,082</b>	<b>25,713</b>	<b>1,531,712</b>	<b>6,488,452</b>	<b>31,574,549</b>	<b>226,320</b>	<b>31,800,870</b>



## 10. PAYABLES TO OTHER LENDERS

Description	30.06.2024	31.12.2023	Change
Current lease payables	10,589,403	7,695,551	2,893,853
Non-current lease payables	19,232,246	13,289,335	5,942,911
<b>Total</b>	<b>29,821,649</b>	<b>20,984,885</b>	<b>8,836,764</b>

Lease payables and financial payables include the principal amounts of future leasing charges measured according to the finance method (IFRS 16, partly already recognised under IAS 17). The increase in the account reflects for Euro 3.903 million the balance of the Econis AG business combination and the signing of lease contracts in H1 2024 of Euro 11.1 million, net of payments for Euro 6.4 million.

## 11. BOND LOANS

Description	30.06.2024	31.12.2023	Change
Current financial indebtedness related to Bond facilities	8,760,608	7,897,960	862,648
Non-current financial indebtedness related to Bond facilities	155,978,861	157,442,669	(1,463,808)
<b>Total</b>	<b>164,739,469</b>	<b>165,340,629</b>	<b>(601,160)</b>

Financial indebtedness related to bond facilities increased in terms of the interest accrued on the Euro 150 million bond, which shall be settled in October 2024, with the capital portion decreasing by Euro 2.6 million, settled in June, with regards to the Euro 20 million bond contracted at the end of 2022.



## 12. BANK LOANS

The bank loans at June 30, 2024 of Euro 41,750,447 include the payable for loans and indicates the effective payable for capital, interest and accessory charges matured and due. The current portion is Euro 13,686,307, while the long-term portion is Euro 28,064,141.

ISSUING ENTITY	Current	Non-Current	Total	Maturity	Interest Rate
INTESA	255,095	0	255,095	30.08.2024	FIXED 1.05%
CREDEM	189,905	0	189,905	02.01.2025	FIXED 0.75%
CREDEM	808,041	552,502	1,360,543	28.02.2026	EUR3M+1.1%
BANCO POPOLARE	1,012,175	1,065,852	2,078,027	30.06.2026	CGE. 1.2% + spread
MEDIOCREDITO	1,269,063	2,106,809	3,375,872	31.10.2026	EUR6M+1.23%
MPS	510,754	728,780	1,239,534	30.11.2026	EUR6M+0.594%
CREDIT AGRICOLE	1,020,687	1,553,229	2,573,916	05.12.2026	FIXED 1.15%
INTESA	3,125,000	5,625,000	8,750,000	30.09.2027	EUR3M+1.1%
SPARKASSE	2,274,371	6,075,190	8,349,561	31.12.2027	EUR3M+1.6%
CREDIT AGRICOLE	452,156	1,199,931	1,652,087	05.01.2028	FIXED 1.50%
BANCO POPOLARE	748,779	2,257,177	3,005,956	30.06.2028	EUR3M+1.55%
CREDIT AGRICOLE	1,250,000	3,750,000	5,000,000	30.06.2028	EUR3M+1.25%
SPARKASSE	23,942	0	23,942	30.11.2025	FIXED 1.99%
DEUTSCHE BANK	619,441	2,229,544	2,848,985	31.12.2028	FIXED 1.11%
VOLKSBANK	16,667	345,035	361,702	31.12.2038	FIXED 4.97%
NÄV	56,667	566,667	623,333	31.12.2038	FIXED 5.55%
HYPOVEREINSBANK	28,565	2,174	30,740	30.06.2025	FIXED 1.85%
COMMERZBANK	25,000	6,250	31,250	30.06.2025	FIXED 1.00%
<b>Total</b>	<b>13,686,307</b>	<b>28,064,141</b>	<b>41,750,447</b>		



### 13. OTHER CURRENT AND NON-CURRENT FINANCIAL LIABILITIES

Description	30.06.2024	31.12.2023	Change
Other current payables to third parties	4,326,965	948,036	3,378,929
Other non-current payables to third parties	4,926	331,938	(327,012)
<b>Total</b>	<b>4,331,891</b>	<b>1,279,974</b>	<b>3,051,917</b>

Other payables to third parties at June 30, 2024 were as follows:

Description	Current	Non-Current	Total
Payables for Aedera acquisition	314,877.39	0	314,877
Payable for Edge & Cloud Acquisition	4,000,000	0	4,000,000
Other financial liabilities	12,088	4,926	17,014
<b>Total</b>	<b>4,326,965</b>	<b>4,926</b>	<b>4,331,891</b>

In the first half of 2024, payables to third parties reduced as a result of the payment through treasury shares of the residual amount due of Euro 500 thousand for the acquisition of Matika S.p.A., as stipulated in the contract. In the same period, a payable of Euro 4,000 thousand was recognised for the acquisition of the Edge&Cloud business unit in Germany.





## 14. EMPLOYEE BENEFITS

Description	30.06.2024	31.12.2023	Change
Liabilities at January 1	2,534,014	2,218,425	315,589
Financial expenses	46,788	70,367	(23,579)
Service cost	167,456	313,305	(145,849)
Payments made	(139,027)	(188,224)	49,197
Actuarial losses	(57,217)	120,142	(177,359)
<b>Total post-employment benefits</b>	<b>2,552,014</b>	<b>2,534,014</b>	<b>18,000</b>

Description	30.06.2024	31.12.2023	Change
Liabilities at January 1	508,558	500,853	7,705
Provision in the period	504,696	341,944	162,752
Financial expenses	15,424	14,078	1,346
Payments made	(204,830)	(319,333)	114,503
Actuarial losses	(82,097)	(28,984)	(53,113)
<b>Total stay bonus</b>	<b>741,751</b>	<b>508,558</b>	<b>233,193</b>
<b>Total Employee Benefits</b>	<b>3,293,765</b>	<b>3,042,572</b>	<b>251,193</b>

The valuation of Post-employment benefits is based on the following assumptions:

### Financial assumptions

	30.06.2024	31.12.2023
Discount rate	3.00%	3.00%
Inflation	2024: 3.0% 2025: 2.5% 2026 and beyond: 2.0%	2024: 3.0% 2025: 2.5% 2026 and beyond: 2.0%



### Demographic assumptions

	30.06.2024	31.12.2023
Mortality rate	ISTAT 2022	ISTAT 2022
Personnel turnover	11% per year on all ages	11% per year on all ages
Advances	1.2% per year	1.2% per year
Pensionable age	Minimum access requirements established by the Monti-Fornero reforms	Minimum access requirements established by the Monti-Fornero reforms

With regards to specific management personnel, the Group has stipulated a Stay Bonus to incentivise continuance at the company.

The bonus is fixed by individual agreement between the parties and consists of an amount paid in monthly instalments, provided that the beneficiary does not terminate employment with the company before the contractually-identified maturity. Otherwise, or in the event of termination before that date (due to resignation or any other reason beyond the control of the Company), the beneficiary will be required to repay the fees paid to him/her up to that point.

On the basis of the provisions of IAS 19R, stay bonuses are included among "Other long-term employee benefits". These are therefore indemnities paid during the course of employment, which must be recognised using actuarial methods.

In terms of the international accounting standards, the valuation was carried out using the actuarial "Projected Unit Credit Method" (articles 67-69 of IAS 19R). As per IAS 19R, no Additional Disclosure is required for "Other long term employee benefits".

## 15. PROVISIONS FOR RISKS AND CHARGES

The provision for risks and charges of Euro 505,768 is mainly attributable to the subsidiary WIIT AG and concerns a provision for the building and systems refurbishment work at the end of the lease on the building, which was also reclassified in that account last year.



## 16. DEFERRED TAX ASSETS AND LIABILITIES

Description	30.06.2024	31.12.2023	Change
Deferred tax assets	1,708,672	1,724,090	(15,417)
Deferred tax liabilities	(13,893,513)	(14,779,476)	885,963
<b>Net position</b>	<b>(12,184,841)</b>	<b>(13,055,386)</b>	<b>870,545</b>

The nature of the temporary differences which determine the recognition of deferred tax assets and liabilities and their movements during the year and the previous year are analysed below.

<b>Total deferred tax assets at 31.12.2023</b>		<b>1,637,179</b>
Directors' remuneration	(601,772)	(144,425)
stay bonus	306,920	73,661
MBO Employees	213,154	51,157
Temporary differences IFRS 16	166,010	39,842
Temporary differences IAS 19 - IS	203,511	56,779
Temporary differences IAS 19 - OCI	(139,314)	(38,869)
Temporary differences IFRS 15	(28,370)	(7,915)
Temporary differences IFRS 15	68,635	19,149
<b>Total deferred tax assets at 30.06.2024</b>		<b>1,708,672</b>
<b>Economic effect in the period</b>		<b>88,248</b>
<b>Effect other comprehensive income items</b>		<b>(38,869)</b>

Deferred tax liabilities concern the temporary differences in amortisation recognised following the acquisitions made by the Group in recent years.

## 17. NON-CURRENT CONTRACT LIABILITIES AND OTHER NON-CURRENT PAYABLES AND LIABILITIES

Contract liabilities concern the obligation to transfer to customers services for which the Group has received consideration from the customer, called a "lump sum". This consideration concerns the upfront fees for the set-up of the service. From 2019, these price components are managed in the periodic fees.



## 18. CURRENT INCOME TAX LIABILITIES

Description	30.06.2024	31.12.2023	Change
Treasury withholdings on third-party remuneration	7,253	6,331	922
Treasury IRAP payable	270,581	0	270,581
Treasury IRES and foreign taxes payable	2,923,645	2,317,936	605,709
Treasury IRPEF payable	247,809	0	247,809
VAT payables	1,022,791	532,739	490,052
<b>Total</b>	<b>4,472,079</b>	<b>2,857,006</b>	<b>1,615,073</b>

## 19. TRADE PAYABLES

The breakdown by region of trade payables is as follows:

Description	30.06.2024	31.12.2023	Change
Italy	10,983,541	11,911,545	(928,004)
EU countries	17,196,677	6,272,148	10,924,529
Non-EU countries	5,200,894	110,582	5,090,312
<b>Total</b>	<b>33,381,112</b>	<b>18,294,275</b>	<b>15,086,836</b>

Payables in EU countries mainly relate to the overseas subsidiaries.

## 20. CURRENT CONTRACT LIABILITIES AND OTHER PAYABLES AND CURRENT LIABILITIES

Description	30.06.2024	31.12.2023	Change
Social sec. institutions	1,686,815	1,567,705	119,110
Employee payables	3,995,211	3,476,000	519,212
Other current payables	474,447	765,886	(291,439)
Contract liabilities	6,138,496	3,492,306	2,646,191
<b>Total</b>	<b>12,294,969</b>	<b>9,301,897</b>	<b>2,993,073</b>

At the beginning of the first half of 2024, the payables to employees and to social security institutions (Other payables) were settled according to the scheduled payment deadlines.

At June 30, 2024, the account contract liabilities (short-term portion), consequent to the application of IFRS15, amounts to Euro 108 thousand and regards the parent WIIT. The residual portion concerns the deferred income which the Group has invoiced in advance.



## Main notes to the income statement

### 21. REVENUES FROM SALES AND SERVICES AND OTHER OPERATING INCOME

In the first half of 2024, sales revenues amounted to Euro 74,576,478, increasing Euro 10,425,632 on the first half of 2023 (Euro 64,150,846), mainly due to the acquisitions of the Edge&Cloud business unit and Econis AG completed during the second quarter of 2024.

#### Revenues by product line

Description	H1 2024	%	H1 2023	%
Provision of recurring services	58,004,675	77.78%	51,106,457	79.67%
Non-recurring products and services	14,003,651	18.78%	12,631,702	19.69%
<b>Total revenues from sales and services</b>	<b>72,008,326</b>	<b>96.56%</b>	<b>63,738,159</b>	<b>99.36%</b>
Other operating income	741,611	0.99%	412,687	0.64%
Negative goodwill (Bargain Purchase)	1,826,540	2.45%	0	0.00%
<b>Total other operating income</b>	<b>2,568,152</b>	<b>3.44%</b>	<b>412,687</b>	<b>0.64%</b>
<b>Total</b>	<b>74,576,478</b>	<b>100.00%</b>	<b>64,150,846</b>	<b>100.00%</b>

#### Revenue by geographic area

Description	H1 2024	H1 2023	Change
Italy	29,543,338	28,753,089	790,249
EU countries	39,502,392	33,630,180	5,872,212
Non-EU countries	5,530,747	1,767,577	3,763,170
<b>Total</b>	<b>74,576,478</b>	<b>64,150,846</b>	<b>10,425,632</b>

Revenues from non-EU countries are mainly attributable to the Swiss subsidiary Econis AG.

“Other revenues and operating income” concern the sale of non-core product and services, such as amounts billed to employees for fringe benefits, and other billed amounts. Euro 1.826 million was recognised in the period regarding the negative goodwill component (bargain purchase) obtained as the difference between the price paid for the acquisition of Econis AG and the fair value of the net assets acquired, lower than the price paid.



## 22. PURCHASES AND SERVICES

Description	H1 2023	H1 2022	Change
Purchase of services from third parties	12,912,273	12,016,642	895,631
Electricity	4,671,862	4,342,698	329,164
Product acquisition cost	2,051,841	2,111,510	(59,669)
Connectivity	2,044,342	2,318,614	(274,272)
Directors	1,887,858	1,153,126	734,732
Other	761,654	968,284	(206,630)
Property management expenses	360,973	291,937	69,036
Company car hire	287,952	251,356	36,596
<b>Total</b>	<b>24,978,755</b>	<b>23,454,167</b>	<b>1,524,588</b>

The costs to acquire other services from third parties include mainly the operating costs to support the core business of the company, such as license and software maintenance and infrastructure cloud costs, in addition to administrative costs, legal and tax consultancy costs and marketing and commissions. These third party services are provided jointly with internal personnel. Electricity costs principally regard the operation of the 19 Data Centers owned by the WIIT Group.

Product acquisition costs refer to the purchase of software and hardware resold to customers.

## 23. PERSONNEL COSTS

	H1 2024	H1 2023	Change
Wages and salaries	17,708,288	13,892,981	3,815,307
Social security charges	3,899,057	3,308,295	590,762
Post-employment benefits	242,208	276,146	(33,938)
<b>Total</b>	<b>21,849,553</b>	<b>17,477,421</b>	<b>4,372,131</b>

The average number of Group employees in H1 2024 was 608, compared to 582 in H1 2023. The increase was mainly due to the expanded Group scope compared to the first half of 2023.



## 24. AMORTISATION, DEPRECIATION, WRITE-DOWNS AND PROVISIONS

Amortisation and depreciation has been calculated based on the duration of the useful life of the asset or its use in production. The account includes amortization and depreciation of Euro 15,113 thousand and the Doubtful debt provision for Euro 77 thousand.

## 25. OTHER COSTS AND OPERATING CHARGES

Other operating costs of Euro 876,711 include sundry costs such as banking expenses, donations and penalties and sanctions. The increase on the previous year, in which the balance was Euro 479,080, reflects the acquisitions completed in the first six months of the year.

## 26. FINANCIAL INCOME

Financial income in the first half of 2024 totalled Euro 163 thousand and comprises interest on current accounts and on the BTP and BOT coupons.

## 27. FINANCIAL EXPENSES

	H1 2024	H1 2023	Change
Interest expense bond loans	2,573,204	2,572,576	628
Bank interest	633,164	418,508	214,656
Interest expenses on leasing	727,882	511,214	216,668
Other financial expenses	190,458	96,007	94,451
<b>Total</b>	<b>4,124,708</b>	<b>3,598,305</b>	<b>526,403</b>

"Interest expense bond loans" includes the interest expense and the effect deriving from the amortised cost method for the two outstanding company bonds.

The increase in "Bank interest" refers to the bank loans drawn down over the previous 12 months, mainly at fixed rates.

## 28. EXCHANGE GAINS AND LOSSES

During the first half of 2024, the Group realised net exchange losses of Euro 8,490, mainly arising following fluctuations in the Swiss Franc and the Polish Zloty against the Euro.



## 29. INCOME TAXES

	H1 2024	H1 2023	Change
Current taxes	(2,902,568)	(2,778,062)	(124,506)
Deferred tax income & charges	905,464	1,180,239	(274,775)
Prior year taxes	198,368	0	198,368
<b>Total</b>	<b>(1,798,736)</b>	<b>(1,597,823)</b>	<b>(200,913)</b>

Current income taxes include IRAP for Euro 271 thousand, IRES for Euro 612 thousand and overseas taxes for Euro 2,020 thousand.

There are no unutilised tax losses.





## Transactions with subsidiaries, associates, holding companies

	COSTS	WIIT FIN	WIIT	GECKO	WIIT AG	TOTAL
REVENUES	WIIT FIN	-	249,500	-	-	<b>249,500</b>
	WIIT	-	-	9,511	462,465	<b>471,976</b>
	GECKO	-	-	-	151,848	<b>151,848</b>
	WIIT AG	-	3,584	319,814	-	<b>323,398</b>
	<b>TOTAL</b>	<b>-</b>	<b>253,084</b>	<b>329,325</b>	<b>614,313</b>	<b>1,196,722</b>

	RECEIVABLES	WIIT FIN	WIIT	GECKO	WIIT AG	TOTAL
PAYABLES	WIIT FIN	-	1,465,271	-	-	<b>1,465,271</b>
	WIIT	-	-	-	14,103	<b>14,103</b>
	GECKO	-	2,785	-	23,668	<b>26,453</b>
	WIIT AG	-	19,477,985	3,524,917	-	<b>23,002,901</b>
	<b>TOTAL</b>	<b>-</b>	<b>20,946,040</b>	<b>3.54.917</b>	<b>3,537,772</b>	<b>24,508,729</b>

It should also be noted that two other related parties have been identified with which the Company has conducted business relations at arm's length:

- Immo 2 S.r.l.: amortisation of a lease charge for the Cuneo building for Euro 28 thousand and a trade payable for Euro 37 thousand. The company is considered a related party of the Wiit Group by way of Michele Pagliuzzi, legal representative of Wiit and Chief Executive Officer of Immo 2 S.r.l.
- Namirial S.p.A.: revenues for Euro 9 thousand and a trade receivable for Euro 11 thousand. The company is considered a related party of the Wiit Group in view of the position as Chairperson of the Board of Directors of Wiit S.p.A. and Founder and Chairperson of the Board of Directors of Namirial S.p.A..
- ABC Capital Partners S.r.l.: revenues of Euro 3.5 thousand. The company is considered a related party of the Wiit Group through the common members of the Boards of Directors of the companies.

Please note that the transactions with related parties, including inter-company transactions, are not quantifiable as either atypical or unusual but fall within the Group's normal business operations. These transactions were carried out on an arm's length basis. Wiit and Gecko payables and receivables with the subsidiaries Wiit AG include, in addition to trade payables, also the portion of the inter-company loans and to a residual extent the centralised treasury management.

The receivables from WIIT Fin S.r.l. include the portion related to the tax consolidation.



The consolidated statement of financial position and income statement highlighting related parties are presented below pursuant to Consob Resolution No. 15519 of July 27, 2006.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	30.06.2024	Of which related parties	31.12.2023	Of which related parties
<b>ASSETS</b>				
Intangible assets	58,682,504		58,224,012	
Goodwill	121,103,831		121,077,831	
Right-of-use	12,942,869		11,870,441	
Plant & machinery	9,049,459		8,737,760	
Other tangible assets	60,298,077		46,250,182	
Deferred tax assets	1,708,672		1,724,090	
Equity investments	5		5	
Other non-current contract assets	24,356		24,356	
Other non-current assets	505,309	250,000	686,944	250,000
<b>NON-CURRENT ASSETS</b>	<b>264,315,082</b>	<b>250,000</b>	<b>248,595,622</b>	<b>250,000</b>
Inventories	260,392		166,980	
Trade receivables	38,672,685	11,346	25,842,136	
Current financial assets	1,061,434		11,602,736	
Other receivables and other current assets	16,561,166	1,465,271	9,195,557	1,613,159
Cash and cash equivalents	19,709,163		13,690,212	
<b>CURRENT ASSETS</b>	<b>76,264,841</b>	<b>1,476,617</b>	<b>60,497,621</b>	<b>1,613,159</b>
<b>TOTAL ASSETS</b>	<b>340,579,924</b>	<b>1,726,617</b>	<b>309,093,243</b>	<b>1,863,159</b>

Other receivables concerning related parties of Euro 1.465 million refer to the tax consolidation receivable from Wiit Fin S.r.l.



## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	30.06.2024	Of which related parties	31.12.2023	Of which related parties
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>				
Share capital	2,802,066		2,802,066	
Share premium reserve	44,598,704		44,598,704	
Legal reserve	560,413		560,413	
Other reserves	6,294,082		5,576,744	
Treasury shares in portfolio reserve	(30,726,592)		(30,566,915)	
Reserves and retained earnings (accumulated losses)	1,531,712		1,074,273	
Translation reserve	25,713		22,610	
Group net result	6,488,452		8,285,649	
<b>GROUP SHAREHOLDERS' EQUITY</b>	<b>31,574,549</b>	<b>0</b>	<b>32,353,546</b>	<b>0</b>
<i>Result attributable to non-controlling interests</i>	31,282		60,982	
<i>Non-controlling interest equity</i>	226,319		195,037	
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>31,800,870</b>	<b>0</b>	<b>32,548,583</b>	<b>0</b>
Payables to other lenders	19,232,246		13,289,335	
Non-current financial indebtedness related to Bond facilities	155,978,861		157,442,669	
Bank loans	28,064,140		27,805,467	
Other non-current financial liabilities	4,926		331,938	
Employee benefits	3,293,765		3,042,572	
Provisions for risks and charges	570,287		567,886	
Deferred tax liabilities	13,893,513		14,779,476	
Non-current contract liabilities	108,356		109,882	
Other payables and non-current liabilities	121,515		60,566	
<b>NON-CURRENT LIABILITIES</b>	<b>221,267,612</b>	<b>0</b>	<b>217,429,793</b>	<b>0</b>
Payables to other lenders	10,589,403		7,695,550	
Current financial indebtedness related to Bond facilities	8,760,607		7,897,960	
Short-term bank loans	13,686,307		12,120,143	
Current income tax liabilities	4,472,079		2,857,006	
Other current financial liabilities	4,326,965		948,035	
Trade payables	33,381,112	40,065	18,294,275	8,418
Payables to group companies	0		0	
Current contract liabilities	6,138,496		3,492,306	
Other payables and current liabilities	6,156,473		5,809,591	
<b>CURRENT LIABILITIES</b>	<b>87,511,442</b>	<b>40,065</b>	<b>59,114,866</b>	<b>8,418</b>
<b>TOTAL LIABILITIES</b>	<b>340,579,923</b>	<b>40,065</b>	<b>309,093,243</b>	<b>8,418</b>



## CONSOLIDATED INCOME STATEMENT

	2023	Of which related parties	2022	Of which related parties
<b>REVENUES AND OPERATING INCOME</b>				
Revenues from sales and services	72,008,326		63,738,159	
Other revenues and operating income	2,568,151	12,800	412,687	4,093
<b>Total revenues and operating income</b>	<b>74,576,478</b>	<b>12,800</b>	<b>64,150,846</b>	<b>4,093</b>
<b>OPERATING COSTS</b>				
Purchases and services	(24,978,755)		(23,454,167)	
Personnel costs	(21,849,553)		(17,477,421)	
Amortisation, depreciation and write-downs	(15,190,879)	(277,314)	(13,260,664)	(605,965)
Provisions	0		0	
Other costs and operating charges	(362,042)		(876,711)	
Change in Inventories of raw mat., consumables and goods	93,413		(61,764)	
<b>Total operating costs</b>	<b>(62,287,817)</b>	<b>(277,314)</b>	<b>(55,130,727)</b>	<b>(605,965)</b>
<b>EBIT</b>	<b>12,288,660</b>	<b>(264,514)</b>	<b>9,020,119</b>	<b>(601,872)</b>
Profit (Losses) from equity-accounted investees	0		0	
Financial income	163,007		6,374	
Financial expenses	(4,124,708)		(3,598,305)	
Exchange gains/(losses)	(8,490)		(1,102)	
<b>PROFIT BEFORE TAXES</b>	<b>8,318,469</b>	<b>(264,514)</b>	<b>5,427,086</b>	<b>(601,872)</b>
Income taxes	(1,798,736)		(1,597,823)	
<b>NET PROFIT</b>	<b>6,519,734</b>	<b>(264,514)</b>	<b>3,829,263</b>	<b>(601,872)</b>

The amount of Euro 250 thousand refers to depreciation of the right-of-use of property covered by a lease agreement with Wiit Fin S.r.l. and for the property of the local unit of Cuneo Immo2 S.r.l. for Euro 28 thousand.



# FINANCIAL RISK MANAGEMENT

## Categories of financial instruments

The following tables contain information regarding:

- Fair value level hierarchy for financial assets and liabilities the fair value of which is stated;
- Classes of financial instruments by their nature and characteristics;
- Book value of financial instruments;
- Fair value of the financial instruments (except for financial instruments the carrying amount of which is close to their fair value).

Levels 1 to 3 of the fair value hierarchy are based on the degree of observability of the information:

- Level 1 fair value measurements are based on (unmodified) quoted prices on active markets for identical assets or liabilities;
- Level 2 fair value measurements are those based on inputs other than the quoted prices used in Level 1, which are observable for assets and liabilities, either directly (for example, prices) or indirectly (for example, derived from prices);
- Level 3 fair value measurements are those derived from the application of measurement techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### Liabilities valued at fair value

30.06.2024	Level 1	Level 2	Level 3
<b>Other financial liabilities</b>			
Payables for Aedera acquisition			314,877
Payables for Edge&Cloud acquisition			4,000,000
<b>Total</b>	-	-	<b>4,314,877</b>

Some of the financial liabilities are measured at fair value at each reporting date.



The following table breaks down financial assets and liabilities as per IFRS 7, on the basis of the categories under IAS 9

FINANCIAL ASSETS AT JUNE 30, 2024	Financial assets at amortised cost	Financial assets at FVOCI	Financial assets at FVPL	Total
Other non-current assets	505,309	0	0	505,309
		0	0	
<b>Non-current financial assets</b>	<b>505,309</b>	<b>0</b>	<b>0</b>	<b>505,309</b>
Trade receivables	38,672,685	0	0	38,672,685
Trade receivables from group companies	0	0	0	0
Current financial assets	1,061,434	0	0	1,061,434
Other receivables and other current assets	16,561,166	0	0	16,561,166
Cash and cash equivalents	19,709,163	0	0	19,709,163
<b>Current financial assets</b>	<b>76,004,449</b>	<b>0</b>	<b>0</b>	<b>76,004,449</b>
<b>Total financial assets</b>	<b>76,509,758</b>	<b>0</b>	<b>0</b>	<b>76,509,758</b>
FINANCIAL LIABILITIES AT JUNE 30, 2024	Financial liabilities at amortised cost	Financial liabilities at FVOCI	Financial liabilities at FVPL	Total
Payables to other lenders	19,232,246	0	0	19,232,246
Non-current financial indebtedness related to Bond facilities	155,978,861	0	0	155,978,861
Bank loans	28,064,140	0	0	28,064,140
Other non-current financial liabilities	4,926	0	0	4,926
Other payables and non-current liabilities	121,515	0	0	121,515
<b>Non-current financial liabilities</b>	<b>203,401,689</b>	<b>0</b>	<b>0</b>	<b>203,401,689</b>
				-
Payables to other lenders	10,589,403	0	0	10,589,403
Current financial indebtedness related to Bond facilities	8,760,607	0	0	8,760,607
Short-term bank loans	13,686,307	0	0	13,686,307
Trade payables	33,381,112	0	0	33,381,112
Other current financial liabilities	12,088	0	4,314,877	4,326,965
Other payables and current liabilities	6,156,473	0	0	6,156,473
<b>Current financial liabilities</b>	<b>72,585,990</b>	<b>0</b>	<b>4,314,877</b>	<b>76,900,867</b>
<b>Total financial liabilities</b>	<b>275,987,679</b>	<b>0</b>	<b>4,314,877</b>	<b>280,302,557</b>



The Group is exposed to financial risks relating to its operating activities, and principally:

- to credit risk, with particular regards to ordinary commercial transactions with customers;
- to market risk, concerning the volatility of interest rates;
- to liquidity risk, which may arise due to the incapacity to source the funding necessary to guarantee company operations.

## **Credit risk management**

Credit risk is defined as the probable financial loss generated by the non-fulfilment by third parties of a payment obligation to the company.

The company does not have significant concentrations of credit risk, also due to the fact that it does not significantly deal with, as a strategic choice, the public sector.

The company manages this risk through choosing counterparties considered as solvent by the market and with a high credit rating, or through providing highly critical services which may not be interrupted by its customers.

For commercial purposes, policies have been adopted to ensure the solvency of customers and limit the exposure to the credit risk of an individual customer through evaluation and monitoring.

All receivables are periodically subject to an assessment by customer type, with write-downs made where impairments are identified.

The breakdown of trade receivables is provided in the Explanatory Notes.

No further effects to the accounts of a valuation nature occurred (i.e. doubtful debt provision, inventory obsolescence provision, provision for risks and charges). However, the continuance of the health emergency leads the Directors to consistently monitor the business performance, in addition to the outside events which may have impacts on the company's equity and financial structure.

## **Exchange rate risk management**

Currency risk is defined as the risk of the value of a financial instrument changes following exchange rate movements. As operations are mainly in the "Eurozone", exposure to exchange rates risks deriving from operations in currencies other than the functional currency (Euro) is limited.

## **Interest rate risk management**

The management of the interest rate risk has the objective to ensure a balanced debt structure, minimising interest costs over time.

Interest rate risk concerns that affecting the value of a financial instrument on the basis of market interest rate fluctuations.

The Company over the years has almost exclusively contracted medium-term loans at a predominantly fixed rate, which mitigates risk in periods of rising interest rates (such as we are currently experiencing).

The breakdown of existing loans is reported in the Explanatory Notes.

With regards to variable rate financial assets and liabilities at June 30, 2024, amid a hypothetical increase (decrease) of interest rates by 100 basis points against the interest rate at the same date, with the other variables remaining constant, on an annual basis financial expenses would increase by approx. Euro 236 thousand.



## Liquidity risk management

Liquidity risk is defined as the risk that the Group encounters difficulties in sourcing the funds necessary to satisfy the obligations related to financial liabilities.

Prudent management of liquidity risk is pursued by monitoring the cash flows, financial needs and the liquidity of the company, so as to ensure the proper management of financial resources through appropriately allocating any excess or on demand liquidity and the undertaking of adequate lines of credit. In this regard, it should be noted that the Company does not currently have deposits with banks that are publicly known to be experiencing financial difficulties.

An aging of payables is provided below:

<b>At June 30, 2024</b>	<b>Book value</b>	<b>Contractual cash flows</b>	<b>Within 1 year</b>	<b>From 1 to 5 years</b>	<b>Beyond 5 years</b>
Bank loans	41,750,447	41,750,447	13,686,307	27,477,474	586,667
Payables to other lenders	29,821,649	31,207,981	10,907,577	19,632,255	668,150
Non-current financial indebtedness related to Bond facilities	155,978,861	175,147,917	9,332,231	165,815,686	0
Trade payables	29,665,746	29,665,746	29,665,746	0	0
Other financial liabilities	4,331,891	4,331,891	4,326,965	4,926	0
<b>Total</b>	<b>261,548,595</b>	<b>282,103,983</b>	<b>67,918,825</b>	<b>212,930,342</b>	<b>1,254,816</b>





## Subsequent events occurring after the period ending June 30, 2024

On July 19, 2024, WIIT announced that, in regards to the Extraordinary Shareholders' Meeting approval on May 16, 2024 of the proposal to amend the By-Laws to strengthen multi-voting rights, in the right of withdrawal exercise period between June 21, 2024 and July 6, 2024 (inclusive), no shareholder had exercised the right of withdrawal. As previously reported, the resolution to amend the By-Laws to strengthen the multi-voting rights would have ceased to be effective where the amount in cash, if any, to be paid by WIIT to the withdrawing shareholders to purchase the Shares subject to withdrawal had exceeded a total amount of Euro 5 million. As this resolute condition has not been met, the Shareholders' Meeting resolution is definitively effective and the strengthened multi-voting rights approved by the Meeting may be considered fully implemented within the By-Laws.

On July 24, 2024, the sale of 51% of the Polish subsidiary Codefit Sp.z.o.o. was completed for Euro 250 thousand. On the basis of the limited impacts from this sale transaction, it is not considered a discontinued operation as per IFRS 5.

On July 31, 2024, WIIT announced the renewal of the four-year Secure Cloud services contract for a total amount of approx. Euro 4.7 million, with a leading Italian company (the "Customer") belonging to a major international Group involved in the B2B distribution of electronic materials, solutions and services. The Customer chose to continue its long-standing partnership with WIIT, confirming the strength of the relationship by extending the services to include the new multi-region Secure Cloud model, which integrates managed services, processes, security and technologies. This model, which has been added to WIIT's offer, further develops the flexibility, scalability and security of the services already available to the Customer. The contract extension ensures maximum resilience and business continuity by extending the Cloud services and adopting the Disaster Recovery service provided in the North-East Standard Zone in Italy (one of the 7 "Regions" served). This latter Zone operates in synergy with the Italy North-West Premium Zone, which comprises the systems capable of highly-reliably hosting all of the Customer's business critical processes.



## Outlook

The WIIT Group, thanks to the strong commercial pipeline following the winning of new customers and the renewal of long-term contracts, expects to see continued growth in 2024 and in line with market expectations. The focus remains on improving the EBITDA margin based on the growth of core revenues and of value added services, greater optimisation in process and operating services organisation, cost synergies and the continual improvement of the margin due to the merger of the German subsidiaries into WIIT AG, in spite of a prudent estimate of expected energy costs in line with the previous year. The integration process, adopting the Group policies, of the new Swiss subsidiary began immediately. The benefits in terms of synergies will emerge over the coming quarters.

Finally, M&A scouting in the "D-A-CH zone" continues in line with the growth strategy, and the German market continues to represent a significant opportunity for the Group's expansion in Europe.

At June 30, 2024, the WIIT Group has marginal exposure to the Russian, Ukrainian and Israeli markets. The Directors do not consider that either direct or indirect risks may arise from such trade relations, despite the fact that the Russian-Ukrainian and Israeli conflict is generally driving the cost of raw materials higher.

In terms of potential impacts from the Russia-Ukraine conflict, the WIIT Group at June 30, 2024 has a marginal exposure to the Russian and Ukrainian market. Group revenues from Russia in H1 2024 amounted to Euro 22 thousand (0.03% of revenues), with those from Ukraine totalling Euro 65 thousand (0.09% of revenues) and from Israel for Euro 1 thousand (0.002%). The Directors do not consider that either direct or indirect risks may arise from such trade relations, despite the fact that the Russian-Ukrainian conflict is generally driving the cost of raw materials higher.

**Milan, August 1, 2024**

For the Board of Directors  
The Chairperson  
(Enrico Giacomelli)



## **Declaration of the Condensed Consolidated Half-Year Financial Statements at June 30, 2024 as per Article 154-bis, paragraph 5**

1. The undersigned Alessandro Cozzi, as "Chief Executive Officer", and Stefano Pasotto, as "Executive Officer for Financial Reporting", of the company "Wit S.p.A." declare, in consideration of Article 154-bis, paragraphs 3 and 4, of Legislative Decree No. 58 of February 24, 1998:
  - the adequacy considering the company's characteristics and
  - the effective application of the administrative and accounting procedures for the condensed consolidated half-year financial statements at June 30, 2024.
2. It is also declared that:
  - 2.1 the Consolidated Financial Statements:
    - a) were prepared in accordance with international accounting standards, endorsed by the European Union pursuant to EU regulation No. 1606/2002 of the European Parliament and Council, of July 19, 2002;
    - b) correspond to the underlying accounting documents and records;
    - c) provide a true and fair view of the financial position, balance sheet and operating results of the issuer and of the companies included in the consolidation;
  - 2.2. the Directors' Report at June 30, 2024 includes a reliable analysis of the significant events that occurred during the year and their impact on the condensed consolidated half-year financial statements, as well as the situation of the issuer and all the companies included in the consolidation, together with a description of the main risks and uncertainties to which they are exposed.

**Milan, August 1, 2024**

ALESSANDRO COZZI  
Chief Executive Officer

STEFANO PASOTTO  
Executive Officer for Financial Reporting