



## PRESS RELEASE

WIIT:

### **New five-year contract signed for a value of about Euro 3.7 million for Secured Cloud services with a leading Italian company in legal and tax services**

**Milan, 7 November 2023 – WIIT S.p.A.** ("WIIT" or the "Company"; ISIN IT0005440893; WIIT.MI), one of the leading European players in the market of Cloud Computing services for enterprises, focused on the provision of continuous Hybrid Cloud and Hosted Private Cloud services for critical applications, has signed a new **five-year contract**, extending the existing one, for a **total value of approximately 3.7 million euros**, of which 2.2 million euros for new Premium Cloud services, with an extension of the perimeter and adoption of the Secured Cloud model, with a leading Italian company (the "Customer"), specialised in the provision of legal and tax services.

The Customer chose WIIT, for the next five years, confirming the partnership already active and consolidated over the years for Cyber Security services to protect its data, processes and endpoints with Enterprise SOC, physical perimeter and logical security services. Furthermore, the Customer has reaffirmed its trust in WIIT and in its ability to deliver highly competitive services and solutions with a very high security profile, extending the collaboration with the aim of enabling a transition to a Secured Cloud model alongside a partner of the highest technological profile.

The new scope of the contract envisages the activation of a service model transformation process, in which all of the Customer's most critical applications will be housed within WIIT's European Data Centre network, in order to guarantee maximum resilience with the highest possible level of security and certification. It is a multi-region Premium level coverage model that will allow the management and hosting of systems requiring high reliability in the Premium area of the north-west of Italy, in the Milan metropolitan area, which boasts two Tier IV certified Data Centres by the Uptime Institute, to which will be added the Disaster Recovery service in the third Tier IV Data Centre in Düsseldorf, Germany.

*"The renewed confidence of such a prestigious customer confirms both our credibility and our ability to deliver an offer in the world of premium secure cloud services dedicated to critical applications and information."* **Alessandro Cozzi, CEO of WIIT**, commented *"the evolution of the relationship with the customer and the extension of services shows how, even in Italy, the Cloud increasingly represents the enabler of digital transformation, of all companies that in turn provide services to their customers"*.

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## **WIIT S.p.A.**

WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a leader in the Cloud Computing market. The company has a pan-European footprint and is present in key markets, such as Italy and Germany, positioning itself among the leading players in the provision of innovative Hosted Private and Hybrid Cloud technology solutions. WIIT operates through its own data centres spread across 6 regions: 4 in Germany and 2 in Italy, 2 of which are Premium Zone enabled, i.e. with Tier IV data centres certified by the Uptime Institute and the highest levels of security by design. WIIT has 6 SAP certifications at the highest level of specialisation. Its end-to-end approach enables the company to provide its partner companies with customised, high value-added services with the highest security and quality standards for the management of critical applications and business continuity, while guaranteeing maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). Since 2022, the WIIT Group has joined the UN Global Compact. ([www.wiit.cloud](http://www.wiit.cloud))

### **For more information:**

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