



## PRESS RELEASE

### **New 8-year agreement signed for Premium Hybrid Secure Cloud services for a value of about Euro 3 million with a leading Italian pharmaceutical company**

**Milan, 4 August 2023** - WIIT S.p.A. ("WIIT" or the "Company"; ISIN IT0005440893; WIIT.MI), one of the main European players in the Cloud Computing services market for enterprises, focused on the provision of continuous Hybrid and Private Cloud services for Critical Applications, **signed an eight-year agreement, for a total value of approximately Euro 3 million**, with an important Italian company (the "Client") part of an international Group, operating in the pharmaceutical sector.

The customer chose WIIT as its cloud partner for the next eight years, thus accessing the possibility of embarking on a joint path to adopt Secure Cloud services with very high resilience. The customer's critical applications will be fully managed and hosted in high reliability in the Premium Zones that are part of the Italian Regions (among the 6 Regions provided by WIIT). The services provided by the Premium Zone Italy North-West are joined by the Disaster Recovery service from the Standard Zone North-East.

Premium Cloud services are integrated into the Cyber Security monitoring and protection systems provided by the WIIT SOC, in a **Premium Hybrid Secure Cloud model**. Clients will therefore make processes and applications available to their users in a manner that will allow not only resilience, but also maximum flexibility, scalability and security.

All the Clients' systems will then be hosted within the WIIT Data Center network with H24 support.

"This new agreement makes us very happy and strengthens our presence in markets such as Pharma, where the adoption of secure hybrid cloud models offers the best guarantees for data protection, compliance and security in defence of people's health-critical services," commented **Alessandro Cozzi, CEO of WIIT**.

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#### **WIIT S.p.A.**

*WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a leader in the Cloud Computing market. The company has a pan-European footprint and is present in key markets, such as Italy and Germany, positioning itself among the leading players in the provision of innovative Hosted Private and Hybrid Cloud technology solutions. WIIT operates 19 of its own Data Centres – 3 in Italy, 2 of which are Tier IV-certified by the Uptime Institute, and 16 in Germany – and has 6 SAP certifications at the highest specialisation levels. Its end-to-end approach enables the company to provide its partner companies with customised, high value-added*



*services with the highest security and quality standards for the management of critical applications and business continuity, while guaranteeing maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). ([www.wiit.cloud](http://www.wiit.cloud))*

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