

PRESS RELEASE

WIIT announces the extension and six-year renewal of its contract with a major Italian group operating in the Professional Services sector.

The agreement has a total value of approximately Euro 5.0 million, of which Euro 1.9 million is for the extension to new Private Cloud services.

Milan, 9 January 2025 – WIIT S.p.A. ("WIIT" or the "Company"; ISIN IT0005440893; WIIT.MI), one of the leading European players in the market of Cloud Computing services for enterprises focused on the provision of continuous *Private and Hybrid Cloud* services for critical applications, announces the signing a **new contract, worth a total of approximately Euro 5.0 million for six years**, with one of Italy's leading groups active in the Professional Services market (the 'Client'), specialised in ERP and management solutions. The agreement involves the evolution of the Customer's current Private Cloud model, already provided by WIIT, towards a more reliable Secure Private Cloud model.

The Client has renewed its trust in WIIT for the next six years, reconfirming and extending all Private Cloud and Cyber Security services to protect its data and core processes, with the aim of undertaking the transition to the Secure Cloud model.

In order to guarantee maximum reliability, the agreement, **worth around Euro 5.0 million**, includes the complete technological renewal of the systems hosting all the business critical applications of the Customer and its Partners, which will be hosted and managed within the *Premium Zone* of WIIT's *North/West Region* in Italy, where there are two Data Centres certified Tier IV by the Uptime Institute.

In addition, the customer has chosen to further expand the infrastructure and systems hosted in the *Private Cloud* by activating *Disaster Recovery* services to ensure more effective business continuity, resilience and usability of key business processes. This extension is worth **Euro 1.9 million**.

"The confirmation and extension for six years of this agreement in the Professional Services sector, witness the need of our customers and partners to take a long-term view, especially with regard to the strategic aspects of resilience and security of digital processes" commented **Alessandro Cozzi, CEO of WIIT**. "Our Secure Cloud proposition is particularly appreciated by companies that themselves offer a SaaS model to their customers, indeed it allows them to further increase the level of service offered in the area of security and resilience".



WIIT S.p.A.

WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a leader in the Cloud Computing market. The company has a pan-European footprint and is present in key markets, such as Italy, Germany and Switzerland, positioning itself among the leading players in the provision of innovative Private and Hybrid Cloud technology solutions. WIIT operates through managed processes, specialised resources and technology assets including proprietary data centres spread across 7 regions: 4 in Germany, 1 in Switzerland and 2 in Italy, 2 of which are Premium Zone enabled, i.e. with Tier IV certified data centres by the Uptime Institute and the highest levels of security by design. WIIT has 6 SAP certifications at the highest level of specialisation. Its end-to-end approach enables the company to provide its partner companies with customised, high value-added services with the highest security and quality standards for the management of critical applications and business continuity, while guaranteeing maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). Since 2022, the WIIT Group has joined the UN Global Compact. (www.wiit.cloud)

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